

Sample List of Past Commercial and Personal Lines Seminar Attendees
2022-2024

Job Title	Company Name
Senior Underwriter	1st Auto & Casualty Insurance Company
Director, Product Development Market Strategy	Acuity Insurance
Director, Commercial Lines Product Development	Acuity Insurance
Product Analyst	Acuity Insurance
Senior Product Analyst	Acuity Insurance
Founder + Principal Consultant	Adjunct Advisors LLC
Underwriting Manager	Affinity Mutual Insurance Company
Client Success Manager	Agero
Director Client Success	Agero
Partnership Executive	Agero
Senior Underwriter	Alamance Farmers' Mutual Insurance Company
Personal Lines Underwriting Manager	Alfa Mutual Insurance Company
Vice President, P&C Underwriting	Alfa Mutual Insurance Company
Vice President, Underwriting	Allegany Co-Op Insurance Company
Underwriter	All-Star/Newark Mutual Insurance Company
Senior Vice President - Insurance P&C	Ally Financial
Associate Reinsurance Underwriter	American Agricultural Insurance Company
Director of Reinsurance Underwriting	American Agricultural Insurance Company
Reinsurance Underwriter	American Agricultural Insurance Company
Senior Manager Research & Product Development	American Agricultural Insurance Company
Senior Research & Product Development Analyst	American Agricultural Insurance Company
Vice President, Account Executive	American Agricultural Insurance Company
Engagement Manager	AAIS
Product Development Specialist	AAIS
Senior Product Development Specialist	AAIS
Principal Strategist	American Family Mutual Insurance Company
Landlord Underwriter	American Family Mutual Insurance Company
Director, Underwriting	American Farmers and Ranchers Mutual Insurance Company
Senior Vice President, Small Commercial	AmeriTrust Insurance Corporation
Assistant Vice President	AMICA Mutual Insurance Company
Senior Assistant Vice President	AMICA Mutual Insurance Company
Chief Technical Officer	Aon Risk Solutions
Underwriter	Arch Reinsurance Company
Account Executive	Arturo
Account Manager	Arturo
Product Marketing Manager	Arturo
Vice President, Underwriting	Augusta Mutual Insurance Company
Assistant Vice President	Auto-Owners Insurance
Manager	Auto-Owners Insurance
Supervisor	Auto-Owners Insurance
Commercial/Farm Underwriting Manager	Axiom Mutual Insurance Company
Personal Lines Underwriting Manager	Axiom Mutual Insurance Company
Underwriting Manager	Bay of Quinte Mutual Insurance Company
Casualty Claim Supervisor	Bear River Mutual Insurance Company
Claim Vice President	Bear River Mutual Insurance Company

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Complex Claim Manager	Bear River Mutual Insurance Company
Property Claim Manager	Bear River Mutual Insurance Company
Property Claims Supervisor	Bear River Mutual Insurance Company
BPS Treaty Underwriter	Beazley
Cyber Services Manager	Beazley
Turnkey Junior Client Manager	Beazley
Underwriter	Beazley
Underwriter - Turnkey Reinsurance	Beazley
Executive Vice President, Chief Strategy & Innovation Officer	Berkley Re
Chief Marketing Officer	Berkley Re
Business Development Manager	BetterView
Chief Revenue Officer	BetterView
Director of Sales	BetterView
Events Manager	Betterview
Senior Director of Customer Success	Betterview
Vice President, Sales	BetterView
Director of Membership Services	Big I Illinois
Chief Marketing Officer	BMI Company, Inc.
Chief Underwriting Officer	BMI Company, Inc.
Commercial Lines Manager	BMI Company, Inc.
Field Marketing Representative	BMI Company, Inc.
Risk Manager	BMI Company, Inc.
Head of Insurance Product	Branch Insurance Exchange
Underwriter Manager	Brant Mutual Insurance Company
Associate Personal Lines Underwriter	Broome Co-operative Insurance Company
Commercial Lines Underwriter	Broome Co-operative Insurance Company
Assistant Vice President, Underwriting	Brotherhood Mutual Insurance Company
Director, Underwriting Product Quality & Development	Brotherhood Mutual Insurance Company
Director, Underwriting Services	Brotherhood Mutual Insurance Company
Manager, Underwriting Services	Brotherhood Mutual Insurance Company
Regional Underwriting Manager, North Central Region	Brotherhood Mutual Insurance Company
Regional Underwriting Manager, Northeast	Brotherhood Mutual Insurance Company
Senior Underwriter, Western Region	Brotherhood Mutual Insurance Company
Senior Underwriting Regional Manager, Large Accounts	Brotherhood Mutual Insurance Company
Senior Vice President, Affiliate Operations	Brotherhood Mutual Insurance Company
Underwriter II, Southeastern Region	Brotherhood Mutual Insurance Company
Underwriting Manager, Northeastern Region	Brotherhood Mutual Insurance Company
Underwriting Manager, South Central Region	Brotherhood Mutual Insurance Company
Underwriting Manager, Southeastern Region	Brotherhood Mutual Insurance Company
Underwriting Manager, Western Region	Brotherhood Mutual Insurance Company
Underwriting Operational Analyst	Brotherhood Mutual Insurance Company
Underwriting Regional Manager, South Central Region	Brotherhood Mutual Insurance Company
Vice President Business Development	Brown & Joseph
Insurance Solutions	Canopy Weather
Vice President, Chief Underwriting Officer	Capital Insurance Group

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Account Manager	CARFAX
Manager, Banking, Insurance & Government	CARFAX
National Account Manager	CARFAX
National Field Sales Executive	CARFAX
National Manager	CARFAX
Sales Director	CARFAX
Senior Vice President of Product, Commercial	Carpe Data
Commercial Lines Underwriting Manager	Celina Mutual Insurance Company
Insurance Product Manager	Celina Mutual Insurance Company
Personal Lines Underwriting Supervisor	Celina Mutual Insurance Company
Product Specialist	Celina Mutual Insurance Company
Senior Training Specialist	Celina Mutual Insurance Company
Staff Underwriter	Celina Mutual Insurance Company
Senior Vice President	Central Analysis Bureau
Commercial Auto Product Manager	Central Mutual Insurance Company
Personal Lines Products Manager	Central Mutual Insurance Company
Senior Manager, Personal Lines Insurance Product	Central Mutual Insurance Company
CL Underwriting Manager	Chautauqua Patrons Insurance Company
Executive Vice President/Vice President, Marketing	Chautauqua Patrons Insurance Company
Personal Lines Underwriting Manager	Chautauqua Patrons Insurance Company
President	Chloeta
Regional Product Manager	Chubb
Senior Underwriter	Church Mutual Insurance Company S.I.
Underwriter	Church Mutual Insurance Company S.I.
Underwriting Supervisor	Church Mutual Insurance Company S.I.
Senior Sales Director	ClarionDoor-Zywave
Senior Underwriter	ClearPath Mutual Insurance Company
Underwriting Manager	ClearPath Mutual Insurance Company
Director of Underwriting	CM Regent Insurance Company
Vice President, Chief Underwriting Officer	CM Regent Insurance Company
Executive Vice President, Sales & Partnerships	Cogitate
Director of Sales	Cognalysis
Vice President, Business Development	Cognition+
Senior Research Scientist	Colorado State University
Corporate Commercial Lines Underwriting Manager	Columbia Mutual Insurance Company
Manager, Product Development	Columbia Mutual Insurance Company
Personal Lines Manager	Columbia Mutual Insurance Company
Regional Underwriting Manager	Columbia Mutual Insurance Company
Senior Vice President & Chief Underwriting Officer	Columbia Mutual Insurance Company
Chief Underwriting Officer	Commonwealth Casualty Company
Chief Business Development Officer	Convr
Chief Executive Officer	Convr
Commercial & Farm Lines Supervisor	Co-operative Insurance Companies
Personal Lines Supervisor	Co-operative Insurance Companies
Client Director	CoreLogic

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Job Title	Company Name
Client Director, Insurance Solutions	CoreLogic
Sales Director	CoreLogic
Agribusiness Product Analyst	COUNTRY Financial
Commercial Product Analyst	COUNTRY Financial
Commercial Underwriting Supervisor	COUNTRY Financial
Assistant Vice President, Commercial Lines	Cumberland Mutual Fire Insurance Company
Commercial Underwriting Manager	Cumberland Mutual Fire Insurance Company
Industry Liaison	Dataone, Llc.
Underwriter	DEVK Re
Manager	DMC Mutual Insurance Association
Product Manager	Donegal Mutual Insurance Company
Assistant Vice President, Product Development Manager	Dryden Mutual Insurance Company
Operations Team Leader	Dryden Mutual Insurance Company
Product Development Analyst	Dryden Mutual Insurance Company
Underwriting Team Leader	Dryden Mutual Insurance Company
Vice President, Underwriting Manager	Dryden Mutual Insurance Company
Executive Vice President of Sales	e2Value, Inc.
Senior Vice President	e2Value, Inc.
President	Eagle Point Mutual Insurance Company
Underwriter	Eagle Point Mutual Insurance Company
Commercial Underwriter	Edge Mutual Insurance Company
Senior Commercial Underwriter	Edge Mutual Insurance Company
Underwriter	Ellington Mutual Insurance Company
Reinsurance Business Development Consultant	EMC Insurance Companies
Senior Product Lines Manager	Encova Insurance
Inside Sales Representative	Engle Martin & Associates
Senior National Account Executive	Engle Martin & Associates
Senior Vice President, Central Region Operations	Engle Martin & Associates
Business Development Director	Epoq
Founder & CEO	Epoq
Vice President of Marketing	Epoq
Founder/CEO	Ethos Insurance & Risk Management
The Vaughan Institute	Executive Director
Enterprise Account Executive	Explore Information Services
Enterprise Account Executive	Explore Information Services
Director	Fair Isaac Corporation
Business Center Director	Farm Bureau Financial Services
Commercial Marketing Underwriter	Farm Bureau Financial Services
Commercial Underwriter	Farm Bureau Financial Services
Commercial Underwriter II	Farm Bureau Financial Services
Personal Lines Underwriter	Farm Bureau Financial Services
Senior Commercial Staff Underwriter	Farm Bureau Financial Services
Underwriter	Farm Bureau Financial Services
Commercial Lines Manager	Farm Bureau Mutual Insurance Company of Idaho
Commercial Lines Product Manager	Farm Bureau Mutual Insurance Company of Idaho

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Commercial Lines Underwriting Supervisor	Farm Bureau Mutual Insurance Company of Idaho
Director, Agribusiness & Personal Lines Underwriting	Farm Bureau Mutual Insurance Company of Idaho
Vice President of Underwriting	Farm Bureau Mutual Insurance Company of Idaho
Product Development Analyst	Farm Bureau Mutual Insurance Company of Michigan
Senior PC Underwriter	Farm Bureau Mutual Insurance Company of Michigan
Senior Product Development Analyst	Farm Bureau Mutual Insurance Company of Michigan
Underwriting Manager	Farm Bureau Mutual Insurance Company of Michigan
Advanced Underwriter	Farmers Alliance Mutual Insurance Company
Chief Operations Officer	Farmers Alliance Mutual Insurance Company
Director of Underwriting	Farmers Alliance Mutual Insurance Company
President & CEO	Farmers Alliance Mutual Insurance Company
Regional Underwriting Manager	Farmers Alliance Mutual Insurance Company
Senior Underwriter	Farmers Alliance Mutual Insurance Company
Underwriting Expert	Farmers Alliance Mutual Insurance Company
Marketing Director	Farmers Insurance Company of Flemington
President & CEO	Farmers Insurance Company of Flemington
Underwriter	Farmers Insurance Company of Flemington
Vice President of Underwriting	Farmers Insurance Company of Flemington
Director of Commercial Lines	Farmers Union Mutual Insurance Company
Director of Personal Lines	Farmers Union Mutual Insurance Company
Vice President of Risk & Loss Management	Farmers Union Mutual Insurance Company
Director, Underwriting Services	Federated Rural Electric Insurance Exchange
Underwriter	Federated Rural Electric Insurance Exchange
Underwriting Manager	Federated Rural Electric Insurance Exchange
Chief Operating Officer	Federato Technologies, Inc
Director	Federato Technologies, Inc
Executive Vice President, Sales	Federato Technologies, Inc
Head of Enterprise Sales	Federato Technologies, Inc
Marketing Representative/Underwriter	Finger Lakes Fire and Casualty Company
Chief Operating Officer	Fire Districts of New York Mutual Insurance Company
President	Fire Districts of New York Mutual Insurance Company
Secretary	Fire Districts of New York Mutual Insurance Company
Senior Director	Fitch Ratings
Commercial Corporate Underwriting Team Lead	Frankenmuth Insurance Company
Commercial Lines Manager	Frankenmuth Insurance Company
Commercial Product Manager	Frankenmuth Insurance Company
Commercial Underwriting Manager	Frankenmuth Insurance Company
Lead Underwriter, Commercial Auto	Frankenmuth Insurance Company
Lead Underwriter, Liability	Frankenmuth Insurance Company
Personal Lines Underwriting Manager	Frankenmuth Insurance Company
Product Manager	Frankenmuth Insurance Company
Senior Commercial Lines Manager	Frankenmuth Insurance Company
Senior Personal Lines Field Manager	Frankenmuth Insurance Company
Underwriting Manager	Frankenmuth Insurance Company
Agents Manager	Franklin County Farmers Mutual Insurance Company

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Job Title	Company Name
Assistant Vice President, Commercial Underwriting	Frederick Mutual Insurance Company
Executive Vice President & Actuary	Gallagher Re
Senior Vice President	Gallagher Re
Vice President	Gallagher Re
President/International Student Representative	Gamma Iota Sigma
Underwriter	Garfield Farm Mutual Insurance Association
Assistant Vice President, Account Executive	Gen Re
Associate Account Executive	Gen Re
Casualty Facultative Underwriter	Gen Re
Senior Emerging Issues Specialist	Gen Re
Senior Vice President	Gen Re
Treaty Account Executive	Gen Re
Treaty Underwriter	Gen Re
Senior Underwriter I	Germania Farm Mutual Insurance Association
Underwriter II	Germania Farm Mutual Insurance Association
Underwriting Manager	Germania Farm Mutual Insurance Association
Senior Underwriter II	Germania Insurance
Senior Underwriter, Personal Lines	Germania Insurance
Vice President of Operations	Germantown Mutual Insurance Company
Chief Executive Officer	GIA Map
Commercial Lines Underwriting Manager	Goodville Mutual Casualty Company
Personal Lines Underwriting Manager	Goodville Mutual Casualty Company
Product Manager	Goodville Mutual Casualty Company
Product Manager II	Goodville Mutual Casualty Company
Product Manager, Commercial Lines	Goodville Mutual Casualty Company
Product Manager, Personal Lines	Goodville Mutual Casualty Company
Product Owner	Goodville Mutual Casualty Company
Underwriting Operations Manager	Goodville Mutual Casualty Company
Commercial Field Underwriter	Grange Insurance Company
Commercial Lines, Underwriting Director	Grange Insurance Company
Commercial Underwriter	Grange Insurance Company
Commercial Lines Manager	Grinnell RE
Commercial Lines Underwriting Manager	Grinnell RE
Director, Commercial Lines Underwriting	Grinnell RE
Director, Personal Lines Support & Analytics	Grinnell RE
Product Manager, Commercial Lines Underwriting	Grinnell RE
Senior Underwriter	Grinnell RE
Analytic Sales	Guidewire
Director, Product Marketing, Insurancenow	Guidewire
Inside Sales Representative	Guidewire
Inside Sales/BDR	Guidewire
Product Specialty Sales Executive	Guidewire
Sales Development, Team Lead	Guidewire
Senior Product Marketing Manager	Guidewire
Head of North America Peril Advisory	Guy Carpenter

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Job Title	Company Name
Senior Vice President	Guy Carpenter
Vice President	Guy Carpenter
Commercial Insurance Manager	Halwell Mutual Insurance Company
Vice President	Hannover Reinsurance Company
Commercial Underwriter	Harford Mutual Insurance Company
Director of Underwriting	Harford Mutual Insurance Company
Underwriter	Harford Mutual Insurance Company
Vice President, Underwriting and Commercial Business Services	Harford Mutual Insurance Company
Personal Lines Underwriting Manager	Hastings Mutual Insurance Company
Personal Lines Underwriting Technician	Hastings Mutual Insurance Company
President	Heneghan White Cutting & Roentz Ins.
Senior Underwriter	Homestead Mutual Insurance Company
Underwriting Manager	Hortica/Sentry Insurance Company
Underwriting Supervisor	Hortica/Sentry Insurance Company
Attorney & Counselor	Howard & Howard Attorneys PLLC
Assistant Vice President, Treaty Division	HSB
Client Operations Manager	HSB
Engineering Business Development Manager	HSB
Senior Client Company Manager	HSB
Vice President, Client Operations Management	HSB
Commercial Lines Underwriter	IMT Insurance Company
District Underwriter	IMT Insurance Company
Manager, Personal Lines	IMT Insurance Company
Commercial Field Underwriter	Indiana Farm Bureau Insurance
Commercial Underwriter	Indiana Farm Bureau Insurance
Commercial Underwriting Manager	Indiana Farm Bureau Insurance
Manager, Commercial Field Underwriting	Indiana Farm Bureau Insurance
Manager, Personal Lines	Indiana Farm Bureau Insurance
Personal Lines Underwriting Manager	Indiana Farm Bureau Insurance
Product Manager	Indiana Farm Bureau Insurance
Senior Personal Lines Underwriter	Indiana Farm Bureau Insurance
Commercial Lines Underwriting Manager	Indiana Farmers Mutual Insurance Company
Personal Lines Underwriting Manager	Indiana Farmers Mutual Insurance Company
Product Manager	Indiana Farmers Mutual Insurance Company
Senior Product Manager	Indiana Farmers Mutual Insurance Company
Senior Underwriting Specialist	Indiana Farmers Mutual Insurance Company
CPA/CFF	Insight Forensic Accountants
Enterprise Account Executive	Insurity
Underwriter	Intrepid Direct Insurance
Vice President, Underwriting	Intrepid Direct Insurance
Account Executive	Jarus Tech
Vice President	Jarus Tech
Vice President Insurance Solutions	Jarus Tech
Risk Services Analyst	Jewelers Mutual Insurance Company
Service Center Lead	Jewelers Mutual Insurance Company

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Job Title	Company Name
Underwriter	Jewelers Mutual Insurance Company
Underwriting Fraud Specialist	Jewelers Mutual Insurance Company
Underwriting Manager	Jewelers Mutual Insurance Company
Client Relationship Manager	JMI Reports
Director of Customer Relationships	JMI Reports
President Emeritus	JMI Reports
Senior Vice President, Growth & Innovation	JMI Reports
Commercial Underwriter	Keystone National Insurance Company
Account Manager	LexisNexis Risk Solutions
Director, Commercial Insurance	LexisNexis Risk Solutions
Sales/Manager	LexisNexis Risk Solutions
Vice President, Commercial Insurance	LexisNexis Risk Solutions
Associate	Liberty Mutual Insurance Company
Business Development Executive	Liberty Mutual Insurance Company
Senior Underwriting Manager	Liberty Mutual Insurance Company
Multi-lines Underwriter	Loudoun Mutual Insurance Company
Personal Lines Underwriter	Loudoun Mutual Insurance Company
President	Lovejoy Risk Management Corp
Underwriting Manager	Main Street America Insurance Group
Commercial Lines Underwriter	Main Street America Insurance Group
Director, Commercial Lines Underwriting	Main Street America Insurance Group
Lead Commercial Lines Underwriter	Main Street America Insurance Group
Senior Production Underwriter/lead	Main Street America Insurance Group
Partner	ManageMy
Vice President & Head of Platform	ManchesterStory Fund Management
Manager	Marysville Mutual Insurance Company
Chief Operating Officer	MCA
Assistant Vice President, Personal Lines Underwriting	Michigan Insurance Company
Senior Underwriter	Michigan Millers Insurance Company
Commercial Lines Manager	Michigan Millers Insurance Company
Commercial Lines Underwriter	Michigan Millers Insurance Company
Operations Manager	Middlesex Mutual Insurance Company
Senior Underwriter	Middlesex Mutual Insurance Company
Underwriter	Middlesex Mutual Insurance Company
Underwriting Manager	Middlesex Mutual Insurance Company
Marketing Underwriter	Midstate Mutual Insurance Company
Director, Research & Development, Assistant Vice President	Midwest Family Mutual Insurance Company
Director	Midwest Technical Inspections
Regional Account Manager	Midwest Technical Inspections
Vice President, Underwriting and Risk Services	Millers Capital Insurance Company
Consulting Actuary	Milliman, Inc.
Director of Sales	Milliman, Inc.
Principal & Consulting Actuary	Milliman, Inc.
President	Millington Insurance Solutions, LLC
Director, Claims Performance	Mitchell International

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Job Title	Company Name
Assistant Commercial Lines Manager	MMG Insurance Company
Commercial Lines Technical Specialist	MMG Insurance Company
Personal Lines Operations Supervisor	MMG Insurance Company
Senior Underwriter	MMG Insurance Company
Technical Specialist, Personal Lines	MMG Insurance Company
Vice President, Commercial Lines	MMG Insurance Company
Vice President, Personal Lines	MMG Insurance Company
Head of US Regional	MS Reinsurance
Commercial Lines Lead	Mt. Morris Mutual Insurance Company
Head Underwriter	Mt. Morris Mutual Insurance Company
Personal Lines Assistant	Mt. Morris Mutual Insurance Company
Underwriting Assistant	Mt. Morris Mutual Insurance Company
Executive Vice President	Mueller Reports
Vice President of Business Development	Mueller Reports
Casualty Underwriting Manager	Munich Re, US
Digital Client Partner	Munich Re, US
Executive Vice President, Head Of Facultative Property US	Munich Re, US
Facultative Program Casualty Underwriter	Munich Re, US
Facultative Property Program Underwriter	Munich Re, US
Head of DEI & CSR	Munich Re, US
Head of Facultative Casualty	Munich Re, US
Implementation Specialist	Munich Re, US
Market Development Manager	Munich Re, US
Property Underwriting Manager	Munich Re, US
Senior Vice President	Munich Re, US
Senior Vice President, Program Casualty Underwriter	Munich Re, US
Vice President, Property Facultative Underwriter	Munich Re, US
Senior Underwriter	Mutual Assurance Society of Virginia
Underwriter	Mutual Assurance Society of Virginia
Vice President, Underwriting	Mutual Assurance Society of Virginia
Assistant Vice President, Assistant Reinsurance Manager	Mutual Boiler Re
Reinsurance Territory Manager	Mutual Boiler Re
Senior Engineering Exposure Analyst	Mutual Boiler Re
Senior Reinsurance Territory Manager	Mutual Boiler Re
Vice President, New Business Development Manager	Mutual Boiler Re
Business Development	Mutual Capital Analytics
Business Solution Engineer	Mutual Capital Analytics
Chief Analytics Officer	Mutual Capital Analytics
Chief Revenue Officer	Mutual Capital Analytics
Chief Solutions Officer	Mutual Capital Analytics
Project Manager	Mutual Capital Analytics
Director of Product Management	Mutual of Enumclaw Insurance Company
Personal Lines Underwriter	Mutual of Enumclaw Insurance Company
Senior Personal Lines Underwriter	Mutual of Enumclaw Insurance Company
Senior Underwriter	Mutual of Enumclaw Insurance Company

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Job Title	Company Name
State Product Manager	Mutual of Enumclaw Insurance Company
Underwriting Manager	Mutual of Wausau Insurance Corporation
Underwriting Supervisor	Mutual of Wausau Insurance Corporation
Vice President, Underwriting	NAMICO
Insurance Director	Nation Safe Drivers
National Account Executive	Nation Safe Drivers
Senior Account Executive	Nation Safe Drivers
Commercial Lines Underwriting Manager	Nationwide Agribusiness Insurance Company
Training Consultant	Nationwide Agribusiness Insurance Company
Underwriting Consultant	Nationwide Agribusiness Insurance Company
Strategic Account Manager Insurance	Nearmap
Senior Account Executive	NEIS, LLC
Team Leader	Newbury Corporation
Underwriting Territory Manager	NLC Insurance Companies
Vice President Underwriting	NLC Insurance Companies
Director, Commercial Lines	Norfolk & Dedham Group
Personal Lines Underwriter	Norfolk & Dedham Group
Senior Commercial Lines Underwriter	Norfolk & Dedham Group
Senior Personal Lines Underwriting Analyst	Norfolk & Dedham Group
Assistant Manager, Personal Lines	North Star Mutual Insurance Company
Commercial Manager	North Star Mutual Insurance Company
Pers Lines Assistant Manager	North Star Mutual Insurance Company
Senior Personal Lines Underwriter	North Star Mutual Insurance Company
Senior Vice President	North Star Mutual Insurance Company
Underwriting Supervisor	Northern Mutual Insurance Company
Supervisor, Member Solutions	Northern Neck Insurance Company
Underwriting Manager	Northern Neck Insurance Company
Commercial Lines Underwriter	Ohio Mutual Insurance Group
Personal Lines Manager	Ohio Mutual Insurance Group
Product Manager	Ohio Mutual Insurance Group
Product Specialist	Ohio Mutual Insurance Group
Vice President, Commercial & Farm Lines	Ohio Mutual Insurance Group
Vice President, Personal Lines	Ohio Mutual Insurance Group
Senior Principal	Oliver Wyman
Commercial Lines Business Unit Manager	Oregon Mutual Insurance Company
Commercial Underwriter	Oregon Mutual Insurance Company
Consultant, Commercial Underwriting	Oregon Mutual Insurance Company
Senior CL Underwriter	Oregon Mutual Insurance Company
Sales Associate	Origami Risk
Sales Executive	Origami Risk
Senior Director of Sales	Origami Risk
Vice President, Sales	Origami Risk
Marketing/Underwriter	Panhandle Farmers Mutual Insurance Company of West Virginia
Assistant Vice President	Partner Reinsurance Company
Senior Vice President	Partner Reinsurance Company

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Treaty Analyst	Partner Reinsurance Company
Underwriter	Partner Reinsurance Company
Personal Lines Manager	Patrons Oxford Insurance Company
Commercial Lines Director	Pekin Insurance Company
Director of Personal Lines Underwriting	Pekin Insurance Company
Director, Product Management	Pekin Insurance Company
Commercial Lines Product Manager	Penn National Insurance
Home Office Commercial Lines Underwriting Manager	Penn National Insurance
Senior Product Manager	Penn National Insurance
Vice President, Commercial Lines	Penn National Insurance
Customer Service Representative	Pennsylvania Lumbermens Mutual Insurance Company
Marketing Associate	Pennsylvania Lumbermens Mutual Insurance Company
Project Associate	Pennsylvania Lumbermens Mutual Insurance Company
Regulatory Filing Analyst	Pennsylvania Lumbermens Mutual Insurance Company
Senior Underwriter	Pennsylvania Lumbermens Mutual Insurance Company
Underwriter	Pennsylvania Lumbermens Mutual Insurance Company
Underwriting Consultant	Pennsylvania Lumbermens Mutual Insurance Company
Vice President, Underwriting	Pennsylvania Lumbermens Mutual Insurance Company
President & CEO	Personal Development Solutions, LLC
Product Manager	Philadelphia Insurance Companies
Consulting Actuary	Pinnacle Actuarial Resources
Senior Consulting Actuary	Pinnacle Actuarial Resources
Assistant Director of Commercial Lines Underwriting	Pioneer State Mutual Insurance Company
Assistant Director of Personal Lines Underwriting	Pioneer State Mutual Insurance Company
Commercial Lines Underwriter	Pioneer State Mutual Insurance Company
Director, Underwriting	Pioneer State Mutual Insurance Company
Director of Sales	Planck
General Manager	Planck
Director, Underwriting	Preferred Mutual Insurance Company
Manager, Strategic Accounts	Price Digests
Senior Manager, Strategic Accounts	Price Digests
Commercial Lines Underwriting Manager	Providence Mutual Fire Insurance Company
Personal Lines Underwriting Manager	Providence Mutual Fire Insurance Company
Underwriting Audit Manager	Pure Insurance Company
Vice President, Head of Underwriting Excellence	Pure Insurance Company
Chief Executive Officer	Quick Silver Systems Inc
Director of Sales	Quick Silver Systems Inc
Vice President, Sales	Quick Silver Systems Inc
Business Development Manager	Realytix Zero
Product & Client Manager Digital Business	Realytix Zero
Commercial Manager	Red River Mutual Insurance Company
Product & Innovation Specialist	Red River Mutual Insurance Company
Residential Underwriting Supervisor	Red River Mutual Insurance Company
Underwriting Supervisor	Red River Mutual Insurance Company
Regional Sales Manager	Reliable Reports, Inc.

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Underwriting Analyst	Renaissance Reinsurance
Partner	Rented Mule Consulting
Managing Director	RGS Limited
Assistant Manager, Commercial Lines	Rockford Mutual Insurance Company
Director, Commercial Lines	Rockford Mutual Insurance Company
Product Specialist	Rural Mutual Insurance Company
Territory Underwriter	Rural Mutual Insurance Company
Vice President	SCOR Reinsurance Company
Director, Commercial Lines	SECURA Insurance
Director, Commercial Lines Underwriting	SECURA Insurance
Director, Personal Lines Underwriting	SECURA Insurance
Director, Specialty Lines Underwriting	SECURA Insurance
Manager, Specialty Lines	SECURA Insurance
Product Manager	SECURA Insurance
Supervisor, Specialty Lines	SECURA Insurance
Supervisor, Specialty Lines Underwriting	SECURA Insurance
Vice President, Commercial Lines	SECURA Insurance
Commercial Lines Supervisor	Security Mutual Group
Director, Underwriting	Security Mutual Group
Personal Lines Supervisor	Security Mutual Group
Personal Lines Underwriting Manager	Security Mutual Group
Chief Executive Officer	Semsee
National Underwriting Specialist	Sentry Insurance Company
Underwriting Analyst	SFM Mutual Insurance Company
Vice President & Director of Underwriting	SFM Mutual Insurance Company
Commercial Underwriter	Shelter Mutual Insurance Company
Lead Underwriter	Shelter Mutual Insurance Company
Personal Lines Supervisor	Shelter Mutual Insurance Company
Senior Personal Lines Underwriter	Shelter Mutual Insurance Company
Senior Underwriter	Shelter Mutual Insurance Company
Supervisor	Shelter Mutual Insurance Company
Underwriter	Shelter Mutual Insurance Company
Underwriter, Commercial Lines	Shelter Mutual Insurance Company
Underwriting Supervisor	Shelter Mutual Insurance Company
Commercial Lines Underwriting Manager	Society Insurance
Commercial Underwriter	Society Insurance
Director of Commercial Underwriting	Society Insurance
Insurance Product Analyst	Society Insurance
Insurance Product Development Manager	Society Insurance
Insurance Product Specialist	Society Insurance
Senior Commercial Underwriter	Society Insurance
Senior Underwriter	Society Insurance
Staff Underwriting Specialist	Society Insurance
Senior Vice Present of Client Relations, Mutuals	Solstice Innovations
Senior Vice President of Client Relations, Flood	Solstice Innovations

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Senior Vice President of Client Relations, Homeowners	Solstice Innovations
Head of Regional/Multi Line Reinsurance	Sompo International
Regional P&C Underwriter	Sompo International
Senior Underwriter	Sompo International
Senior Vice President	Sompo International
Chief Underwriting Officer	South Shore Insurance Underwriters
Cognitive Diversity Expert Advocate for Human Potential	Speakers Spotlight
Future of Work Expert Author of Leadership, Reinvented	Speakers' Spotlight
Area Vice President	Spear Technologies
Sales Engineer	Spear Technologies
Senior Vice President, Business Development	Spear Technologies
P&C Underwriting Analyst	State Farm
P&C Underwriting Manager	State Farm
Product Manager	State Farm
Board Member	SteadPoint Insurance Company
Executive Vice President	Stephens Rickard Ltd.
Casualty Treaty Underwriter	Swiss Re
Client Underwriter	Swiss Re
Senior Client Underwriter	Swiss Re
Senior Treaty Underwriter	Swiss Re
Senior Vice President	Swiss Re
Treaty Underwriter	Swiss Re
Vice President	Swiss Re
Vice President, Senior Treaty Underwriter	Swiss Re
Account Executive	Tensorflight Inc
Commercial Lines Underwriter	The Andover Companies
Underwriting Analyst	The Andover Companies
Associate Vice President	The Co-operators
Senior Commercial Consultant	The Co-operators
Senior Consultant	The Co-operators
Senior Performance Consultant	The Co-operators
Producer	The Cornerstone Agency Inc.
Engagement Director	The Jacobson Group
Founder & CEO	The Perk
Director of Field Marketing	The University of Olivet
Graduate Admissions Counselor	The University of Olivet
Senior Vice President, Specialty Reinsurance Programs	Tokio Marine HCC
Vice President, Reinsurance & Programs	Tokio Marine HCC
Vice President, Specialty Reinsurance	Tokio Marine HCC
Treaty Underwriter	Transatlantic Reinsurance
Vice President	Transatlantic Reinsurance
Major Account Executive	TransUnion
Major Account Executive, Cyber	TransUnion
Sales Director	TransUnion
Senior Director, Strategic Planning	TransUnion

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Regional Director	Travelers BoilerRE
Senior Reinsurance Director	Travelers BoilerRE
Commercial Underwriter	Tuscarora Wayne Insurance Company
Personal Lines Underwriting Manager	Tuscarora Wayne Insurance Company
Senior Commercial Underwriter	Tuscarora Wayne Insurance Company
Territory Manager	Tuscarora Wayne Insurance Company
Territory Underwriting Manager	Union Mutual Fire Insurance Company
Executive Director	University of Colorado Denver
Senior Instructor	University of Illinois, Urbana-Champaign
Assistant Director of The Vaughan Institute	University of Iowa
Student	University of Iowa
Personal Lines Division Manager	Unland Insurance & Benefits
Product Innovation	Utica National Insurance Group
Emerging Issues Analyst	Verisk
Head of Global Operations	Verisk
Senior Director, Personal Lines	Verisk
Senior Specialist, Personal Lines Coverage Products	Verisk
Director	Verisk
Product Director, Small Commercial & Casualty	Verisk
Product Manager	Verisk
Commercial Lines Underwriting Director	Vermont Mutual Insurance Group
Person Line Underwriting Manager	Vermont Mutual Insurance Group
Director, Commercial Insurance	Wawanesa Mutual Insurance Company
Vice President Products, Personal Insurance	Wawanesa Mutual Insurance Company
Chief Underwriting Officer	Wayne Cooperative Insurance Company
Vice President, Underwriting	Wayne Cooperative Insurance Company
Director, Product Development	WCF Insurance
Product Manager	WCF Insurance
Vice President, Product Development	WCF Insurance
Bureau Specialist	West Bend Mutual Insurance Company
Claims Manager	West Bend Mutual Insurance Company
Commercial Staff Underwriting	West Bend Mutual Insurance Company
Director - Personal Lines Underwriting	West Bend Mutual Insurance Company
Director, Enterprise Product Management	West Bend Mutual Insurance Company
Personal Lines Product & Data Analytics II	West Bend Mutual Insurance Company
Personal Lines Product Manager II	West Bend Mutual Insurance Company
Personal Lines Underwriting Manager	West Bend Mutual Insurance Company
Personal Lines Underwriting Supervisor	West Bend Mutual Insurance Company
Product Manager	West Bend Mutual Insurance Company
Product Specialist	West Bend Mutual Insurance Company
Assistant Vice President Underwriting	Western National Mutual Insurance Company
Commercial Lines Underwriting Manager	Western National Mutual Insurance Company
Data & Analytics Manager	Western National Mutual Insurance Company
Data Analyst	Western National Mutual Insurance Company
Portfolio Underwriter	Western National Mutual Insurance Company

Sample List of Past Commercial and Personal Lines Seminar Attendees
2022-2024

Job Title	Company Name
Product Development Manager	Western Reserve Group
Personal Lines Region Leader	Westfield
Personal Lines Underwriting Practices Leader	Westfield
Vice President Sales & Underwriting - Small Commercial	Westfield
Chief Insurance Officer	WeSure Digital Insurance Services, Inc.
Underwriter	Windsor Mount Joy Mutual Insurance Company
Underwriting Manager	Windsor Mount Joy Mutual Insurance Company
Personal & Commercial Lines Underwriter	Wisconsin Mutual Insurance Company
Underwriter	Wisconsin Mutual Insurance Company
Senior Vice President, Global Head Of Solutioning	Xceedance
Senior Vice President, Head of Personal Lines, Americas	Xceedance
Vice President – Business Development, Mutual Insurance	Xceedance
Vice President, Client Partner	Xceedance
Director, Client Development	Zesty.ai
Product Manager	Zesty.ai