**How to Use this Document**

1. Curate your sponsorship package with NAMIC
2. Combine the following to determine your "2020 Investment Level": Total sponsorship support for the calendar year, print advertising in IN Magazine, digital advertising, exhibit booth purchase from prior year, and your member dues from the prior year
3. Based on that total, your “level” and associated benefits are listed on the grid below. Your company will receive these benefits!

<table>
<thead>
<tr>
<th>INCLUDED BENEFITS</th>
<th>PLATINUM $125,000+</th>
<th>GOLD $124k to $75k</th>
<th>SILVER $74K to $50K</th>
<th>BRONZE $49K to $25k</th>
<th>CONTRIBUTOR Under $25K</th>
</tr>
</thead>
<tbody>
<tr>
<td>Advanced attendee lists with contact information for sponsored</td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
</tr>
<tr>
<td>events (provided at 60-30-15 days prior to event)</td>
<td>(includes email addresses)</td>
<td>(includes email addresses)</td>
<td>(includes email addresses)</td>
<td>(includes email addresses)</td>
<td>(includes email addresses)</td>
</tr>
<tr>
<td>Sponsor ribbons for registered staff</td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
</tr>
<tr>
<td>Sponsor registration rate at any sponsored event</td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
</tr>
<tr>
<td>Company logo and URL link include in the meeting app</td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
</tr>
<tr>
<td>Recognition and link on website for any sponsored event</td>
<td>✓ (color logo, top level placement)</td>
<td>✓ (color logo, 2nd tier placement)</td>
<td>✓ (color logo, 3rd tier placement)</td>
<td>✓ (text only, 4th tier placement)</td>
<td>✓ (text only, 4th tier placement)</td>
</tr>
<tr>
<td>Recognition within the event’s printed program guide</td>
<td>✓ Logo</td>
<td>✓ Logo</td>
<td>✓ Logo</td>
<td>✓ Company Name</td>
<td>✓</td>
</tr>
<tr>
<td>Invitation(s) to the VIP Reception at Annual Convention when Annual</td>
<td>✓ (5 staff members)</td>
<td>✓ (3 staff members)</td>
<td>✓ (2 staff members)</td>
<td>✓ (1 staff member)</td>
<td></td>
</tr>
<tr>
<td>Convention is included in sponsorship package</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Complimentary logo placement in exhibitor directory at Annual</td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
</tr>
<tr>
<td>Convention (if exhibit booth is reserved)</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Recognition included within promotional distribution for sponsored event (may be e-promotion, deadlines apply)</td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
</tr>
<tr>
<td>Priority access to exhibit booths for the following year</td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
</tr>
<tr>
<td>Sponsorship items granted first-right-of-renewal for next year if package confirmed within 21 days of receiving proposal</td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
</tr>
<tr>
<td>Custom prepared Sponsorship Recap to demonstrate ROI of your</td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
</tr>
<tr>
<td>sponsorship</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Recognition within NAMIC produced that is played at every NAMIC</td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
</tr>
<tr>
<td>event (sponsorship must be confirmed by February 1st)</td>
<td>Custom produced 10-15 second video segment</td>
<td>Logo Recognition</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Recognition signage displayed at every NAMIC event</td>
<td>✓ Logo</td>
<td>✓ Company Name</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Eligible to establish a sub-block of sleeping rooms at NAMIC Annual</td>
<td>✓</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Convention (subject to additional rules)</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

Additional benefits will be outlined in the specific sponsorship package selected. Benefits are only extended if you are a sponsor at the specific event. Above benefits are not applicable to NAMIC's CEO Roundtable event or other specialty events.
Farm Mutual Forum:
The Farm Mutual Forum, formerly known as Leadership Forum, is a gathering place for farm mutual industry professionals to connect, engage, and advance. From the flash forum of state associations to the carefully designed Professional Farm Mutual Manager (PFMM) courses, the Farm Mutual Forum is where attendees can find networking opportunities and educational sessions that encompass the aspects of running and working with farm mutual companies. At Farm Mutual Forum – managers, directors, board members, state association leaders, service partners, and the up-and-coming-leaders of the industry can benefit from the technical and strategic education offered.

Target Audience:
Company Manager, Directors, Next Generation Leader, State Association Leaders

Projected Attendance: 250

Conference Attendees by Title:

NAMIC AT A GLANCE
1,400 property/casualty insurance company members
170 million auto, home and business policyholders
43 percent of the auto insurance market
54 percent of the homeowners insurance market
35 percent of the business insurance market
$253 billion in premiums
200,000 people are employed by NAMIC members
As you plan your sponsorship, please be aware:

Once you tell us to move forward with your sponsorship, the items included in the sponsorship are considered sold to your company and an agreement exists between NAMIC and your company. The items within the agreement are removed from sale and NAMIC is working toward fulfilling the agreement. Sponsorship packages are not subject to cancellation. Your sponsorship agreement will require a signature before benefits are provided.

The invoice generated from sponsorship agreement is due upon receipt. NAMIC reserves the right to delay fulfilling the promises within the sponsorship agreement, which includes access to attendee lists, until full payment is received. Partial payment of a sponsorship invoice may affect access to benefits. Please pay using a credit card or ACH for quicker turnaround of benefits. Please note that sponsorships purchased within 30 days of an event will require payment within three business days.

If your sponsorship includes printing of your logo, we do our best to adhere to brand standards. When printing color logos, your company logo may appear slightly darker or lighter than the original file. Please note that NAMIC will confirm logo files with the sponsorship contact and reserves the right to use your logo without approval on all printed signage/items.

Sponsorships do not include registration to the sponsored event. You are encouraged to attend as a sponsor and must register in advance of the event. As a sponsor, you are eligible to register for the sponsored events at the sponsor rate.

The details of your sponsorship will be provided within a sponsorship fulfillment email sent to your sponsorship contact. Sponsoring companies are not able to direct the details of the sponsorship, such as the signage, the agenda, or other aspects associated with the sponsored item.

For more information on any marketing opportunities outlined in this prospectus, please contact:

Aaron D. Lifford, Manager - Sponsorship & Advertising, at alifford@namic.org or 317.876.4255
Jo Harvey, Sponsorship Development Specialist, at jharvey@namic.org or 317.876.4305

Prices valid for all sponsorships confirmed by April 20, 2020. Prices may increase by 20% after April 20th.
**Corporate Sponsor | $10,000**

*Be recognized as the premier sponsor for the event designed for personal lines professionals.*

- Logo and sponsorship message included in a promotional mailer or email (deadlines apply)
- Presentation of a corporate sponsor recognition video on the first day of the conference (video is provided by the sponsor and must adhere to provided specs and length of video)*
- Opportunity to provide one flyer, brochure, or one small marketing item to be placed at the entrance to the general session on the first day of the conference
- Full-page program guide advertisement within the program guide
- Logo recognition on clings/signage as attendees enter the General Session ballroom
- Scripted verbal recognition of corporate sponsorship given by emcee each day of the event
- Top-level color logo on program guide sponsor recognition page
- Top-level logo placement, with hyperlink, on event webpage
- Sponsorship and logo recognition included in the pre-conference communication, an electronic promo sent to all registered attendees before the conference
- Eligible for sponsor registration rate (NAMIC members receive member rates). Sponsorships do not include registration

*Video can be produced on behalf of the sponsor using a NAMIC template for an additional fee

**Educational Sessions Sponsor**

*Sponsor the educational sessions for high-level visibility on a day jam-packed with education.*

**Tuesday: $5,000**

**Wednesday: $5,000**

- NAMIC will provide logo signage within the educational session area (excludes PFMM sessions)
- Opportunity to introduce session speakers using NAMIC scripted remarks
- Your sponsorship will be acknowledged within the comments made from the podium
- Opportunity to provide a flyer, brochure, or small marketing item for attendees to pick up in or near the session area (subject to NAMIC approval)
- This sponsorship does not permit a sponsor to speak, select the speaker, verbally address the audience, or appear on stage
- Eligible for sponsor registration rate (NAMIC members receive member rates). Sponsorships do not include registration

Prices valid for all sponsorships confirmed by April 20, 2020. Prices may increase by 20% after April 20th.
Forum Finale Sponsor | $6,000

Engage with participants as we bring an end to Farm Mutual Forum with a brand-new Closing Celebration.

- Signage located throughout the event area, within the buffet tables, and at the bars
- Logo integrated in design of drink ticket (each attendee receives one drink ticket)
- Opportunity to place marketing collateral out for attendees to pick up during reception (subject to NAMIC approval)
- Opportunity for additional customized benefits, such as a gobo, themed drink named after your company, or custom logoed drink ware (additional costs would apply, subject to NAMIC approval)
- Eligible for sponsor registration rate (NAMIC members receive member rates). Sponsorships do not include registration

Peer-to Peer Roundtable Discussion Sponsor | $5,000

Sponsor the popular Roundtable Discussions where attendees discuss topics important to the industry.

- Sponsorship of the roundtable discussion and the opportunity to have a staff member moderate the roundtable discussions utilizing NAMIC script (details to be provided later)
- Opportunity to provide logoed items that will be placed on the refreshment tables (mints, flyers, etc. subject to NAMIC approval)
- Logoed signage posted near the break items
- Verbal recognition of sponsorship at event
- Eligible for sponsor registration rate (NAMIC members receive member rates). Sponsorships do not include registration

Wi-Fi Sponsor | $5,000

Help attendees stay connected as the sponsor of the meeting space Wi-Fi.

- Exclusive sponsorship of the popular complimentary Wi-Fi at the event
- Opportunity for customized Wi-Fi password such as “YourCompanyName” (if available at property)
- Signage and sponsorship acknowledgement in marketing of the Wi-Fi access throughout the event space
- Wi-Fi displayed on the opening session slides, signage in the prefunction space, and recognition in the program guide
- This sponsorship covers Wi-Fi in the meeting space, not the guest rooms
- Eligible for sponsor registration rate (NAMIC members receive member rates). Sponsorships do not include registration
**Badge Pouch/Lanyard** | $5,000

*See your company logo worn by each attendee.*

- Single-color (black or white) logo prominently featured on the front of lanyard
- Lanyard provided to every attendee and registered guest
- Sold as multi-event solution; custom quote available
- Eligible for sponsor registration rate (NAMIC members receive member rates). Sponsorships do not include registration

**Welcome Gift Sponsor** | $5,000

*Welcome each attendee to Forum with a custom created gift branded with your company name/logo that is set on a table next to the NAMIC Event Information Desk during check in.*

- Single color (black or white) logo on the NAMIC selected welcome gift provided to each attendee
- Cost for the gift is included in sponsorship price
- Deadline applies
- Gift is pre-selected by NAMIC. Requests for alternate gifts are welcome, but will incur additional costs. Sponsor may also provide a gift that is pre-approved by NAMIC and receive a $2,000 discount on price of sponsorship
- Eligible for sponsor registration rate (NAMIC members receive member rates). Sponsorships do not include registration

**Hotel Room Key Cards** | $5,000

*Put your company and highlighted support of NAMIC in the hands, wallets, and pockets of event attendee with the hotel key card sponsorship.*

- Attendees who stay in the event hotel will receive a custom hotel key card with your single color (black or white) company logo featured prominently on the card. Please note that the keycard design is pre-set
- Unique way to get your company’s name and logo in the hands of every attendee
- Deadline applies
- Eligible for sponsor registration rate (NAMIC members receive member rates). Sponsorships do not include registration
Pillow Gift/Room Drop Sponsor | $4,500 per day

Send event attendees home with a gift from your company or other marketing collateral provided by your company.

- This exclusive sponsorship allows your company to have a small gift delivered to the hotel room of each attendee at the event
- Sponsor provides the gift and NAMIC coordinates the delivery to attendees’ rooms
- Food items such as custom logo chocolates, cookies, or local treats are most popular among attendees
- Sponsor must provide marketing item, or NAMIC can source the item for your company for an additional fee (subject to NAMIC approval)
- Size and weight limitations apply, item subject to NAMIC approval
- Eligible for sponsor registration rate (NAMIC members receive member rates). Sponsorships do not include registration

Opening Keynote Speaker Sponsor | $4,000

Begin the event on a high note as the sponsor of our Opening Keynote Speaker.

- Exclusive Opening Keynote sponsor
- Logo included on keynote address slide that is shown at the beginning and end of the session
- Verbal recognition from event emcee when thanking speaker at the end of the session
- Opportunity to provide marketing collateral of appropriate size to be placed on each seat within the session room (subject to NAMIC approval)
- Can be coupled with closing keynote speaker sponsorship for an additional fee
- This sponsorship does not permit a sponsor to speak, select the speaker, verbally address the audience, or appear on stage
- Eligible for sponsor registration rate (NAMIC members receive member rates). Sponsorships do not include registration

Program Guide and Premium Ad | $4,000

Sponsorship support of one of the most widely used and referenced items at the event will allow your company to remain highly visible at the event.

- Logo to appear on the front cover of the Program Guide
- Premium advertisement – approximately 7”x10” - on the inside front cover or outside back cover
- Sponsor must provide the artwork. Exact dimensions to be provided closer to the event
- Deadline applies
- Other pages within the program guide may be made available for sale to other companies at this event
- Eligible for sponsor registration rate (NAMIC members receive member rates). Sponsorships do not include registration
Wayfinding Signage Sponsor | $3,500
See your logo spread throughout the meeting space on, floor clings, or signage that help direct attendees to sessions, meals, and activities.

- Sponsorship of three floor clings designed to direct and inform attendees at the event
- Add upright wayfinding signs for an additional $1,500
- Placed in high traffic locations
- Logo will be integrated into design
- Final design will be NAMIC/Sponsor shared space
- Great way to drive traffic to your showcase table!
- Deadline applies
- Eligible for sponsor registration rate (NAMIC members receive member rates). Sponsorships do not include registration

ReCharge Lounge | $3,500
Connect with attendees with this trendy tech sponsorship opportunity that provides branding throughout the entire event.

- The ReCharge Station will be located in a high traffic area, where attendees can recharge their electronic devices (phones, tablets, and laptops)
- Station will be available during the entire event
- Logoed signage displayed in area
- Opportunity to provide marketing collateral to be distributed from the area (subject to NAMIC approval)
- Sponsorship enhancements for this opportunity may include a flat screen tv playing company commercial, rejuvenating refreshments, or additional charging stations (additional costs would apply)
- Eligible for sponsor registration rate (NAMIC members receive member rates). Sponsorships do not include registration

Happy Hour Sponsor | $3,000
Host happy hour on day one of Forum to celebrate the first day of the conference.

- Happy Hour sponsor would host an hour long happy hour in the hotel’s bar and establish a tab directly with the hotel for payment of drinks
- Logoed sign located at entrance of bar and any additional areas hotel will allow within the bar
- Logo integrated in design of drink ticket (each attendee receives one drink ticket)
- Your sponsorship will be acknowledged within the comments made from the podium
- Opportunity to place marketing collateral for attendees to pick up during happy hour (subject to NAMIC approval)
- Opportunity for additional customized benefits, such as a gobo, themed drink named after your company, or custom logoed drink ware (additional costs apply)
- Eligible for sponsor registration rate (NAMIC members receive member rates). Sponsorships do not include registration

Prices valid for all sponsorships confirmed by April 20, 2020. Prices may increase by 20% after April 20th.
**Lunch Sponsor**

Incorporate your company into the event while attendees network over lunch.

Tuesday: $3,000  
Wednesday: $3,000  

- NAMIC will provide color logo signage within the meal area  
- Your sponsorship will be acknowledged within the comments made from the podium as attendees are welcomed back from lunch  
- Opportunity to provide marketing collateral and/or custom logoed napkins for attendees to pick up in lunch area (sponsor provided, subject to NAMIC approval)  
- Add a gobo to be displayed in lunch area for an additional fee  
- Menu is pre-selected by NAMIC. Requests for alternate menu will incur additional costs  
- Eligible for sponsor registration rate (NAMIC members receive member rates). Sponsorships do not include registration

**Breakfast Sponsor**

Help attendees kick off their day with a rejuvenating networking breakfast.

Tuesday: $3,000  
Wednesday: $4,000 On Hold  

- NAMIC will provide color logo signage within the breakfast area  
- Sponsorship will be acknowledged within the comments made from the podium when attendees are welcomed back from breakfast  
- Opportunity to provide marketing collateral and/or custom logoed napkins for attendees to pick up in breakfast area (subject to NAMIC approval)  
- Add a gobo in the room for an additional fee  
- Menu is pre-selected by NAMIC. Requests for alternate menu will incur additional costs  
- Eligible for sponsor registration rate (NAMIC members receive member rates). Sponsorships do not include registration

Prices valid for all sponsorships confirmed by April 20, 2020. Prices may increase by 20% after April 20th.
Events Meeting App  |  $4,000

Lead the technological charge with mobile sponsorship at the event with our exciting Meeting App.

- Recognition and in all marketing of the app before and during the event
- Hyperlinked custom banner ad within the app
- Opportunity to be identified and promoted as an “App Expert” to help drive booth traffic
- Opportunity for customized event code such as “Your Company Name” that all users must type to access the app content
- Opportunity to provide (2) push notifications that will be sent out to all app users
- Eligible for sponsor registration rate (NAMIC members receive member rates).
Sponsorships do not include registration

Refreshment Break Sponsor

Help attendees stay invigorated as Refreshment Break sponsor.

Tuesday: $3,500 (four breaks)
Wednesday: $3,500 (four breaks)

- Sponsorship of all refreshment breaks on a chosen day
- NAMIC will provide color logo signage within the break area
- Your sponsorship will be acknowledged within the comments made from the podium as attendees are dismissed and welcomed back from the break
- Opportunity to provide a flyer, brochure, or small marketing item for attendees to pick up in break area (subject to NAMIC approval)
- Opportunity to provide custom logoed napkins and/or coffee cup sleeves
- Menu is pre-selected by NAMIC. Requests for alternate menu will incur additional costs
- Eligible for sponsor registration rate (NAMIC members receive member rates). Sponsorships do not include registration

Sponsor Showcase Game Sponsor  |  $3,000

Sponsor a fun way for attendees to network in the event space with an interactive game.

- Attendees stay engaged at the event through a fun and interactive game that will be provided and promoted by NAMIC
- Sponsor will receive premium branding opportunities within the game and in printed, onsite signage
- Perfect sponsorship to engage attendees!
- Eligible for sponsor registration rate (NAMIC members receive member rates). Sponsorships do not include registration

Prices valid for all sponsorships confirmed by April 20, 2020. Prices may increase by 20% after April 20th.
Notebooks and Pens Sponsor | $2,500
This simple but effective sponsorship will put your branding and marketing efforts front and center at the event.

- Sponsor provides the logoed pens and notebooks, and NAMIC staff will set a supply out on tables in the foyer, and/or in the back of session rooms for attendees to pick up (notebooks and pens subject to NAMIC approval)
- Notebooks and pens will be set out on one day of the event
- If sponsor prefers to have NAMIC source and produce the logoed pens/notebooks, an additional fee would apply
- Eligible for sponsor registration rate (NAMIC members receive member rates). Sponsorships do not include registration

Grand Prize Drawing Sponsor | $2,500
End the seminar on a high note as the sponsor of the Grand Prize Drawing.

- Be the exclusive sponsor of a NAMIC-provided prize (value at least $50) to be drawn at the conclusion of the event
- Sponsorship acknowledged whenever the grand prize drawing is mentioned
- Opportunity for someone from your company to draw the name and congratulate the winner
- Eligible for sponsor registration rate (NAMIC members receive member rates). Sponsorships do not include registration

Digital Event Materials Sponsor | $1,600
For this event, attendees will access the PowerPoint slides and other materials from the speaker presentations online before, during, and after the event.

- Opportunity to provide a banner ad for the event materials site (specs to be provided), which will be hyperlinked to the website of your choice
- Opportunity to post a link to a whitepaper or video within the event materials page
- Eligible for sponsor registration rate (NAMIC members receive member rates). Sponsorships do not include registration

Basic Event Sponsor | $1,250
Make your seminar investment work harder for you by receiving great sponsor benefits.

- Support NAMIC and the event while receiving the Contributor Level benefits listed on page 2
- Eligible for sponsor registration rate (NAMIC members receive member rates). Sponsorships do not include registration

Prices valid for all sponsorships confirmed by April 20, 2020. Prices may increase by 20% after April 20th.
The Sponsor Showcase is available only to sponsors of the event, so a sponsorship must be confirmed prior to reserving a showcase table. Located in the event foyer space where all breaks and networking functions take place, the Sponsor Showcase enables firms to engage attendees in a unique social space. Sponsorships can be found on the previous pages of this document.

**SPONSOR TABLES INCLUDE:**

- 6’ skirted table
- ID sign on table
- Company participation in game (deadlines apply)
- One chair

**NOTE:** Registration to the event is not included with a showcase table. Each showcase table must have at least one company staff member registered for the event. All staff attending the event or assisting with a showcase table must be registered. Maximum of one floor sign allowed per table. See pictures below for examples of Sponsor Showcase table set ups.
Other Ways to Get Involved With NAMIC

IN Magazine Full-Page Color Advertisement | $3,500
NAMIC’s award-winning IN magazine is mailed to more than 2,000 C-suite executives and directors four times per year, in addition to being available online to more than 13,000 website visitors. This high-quality magazine keeps the industry up to date on key topics and areas of interest, and it is a perfect avenue to showcase your support of NAMIC while building your brand. Discounts are available for advertising multiple issues. Price listed is for a single advertisement on an inside page of the magazine.

Become a NAMIC Member | Call for pricing
Becoming an associate member provides several benefits to organizations that provide products and services to insurance companies. Those perks include a complimentary half-page advertisement in NAMIC’s IN magazine, a complimentary listing in NAMIC’s Morning News Summary email, and potential dues discounts for sponsorship support. For every $5,000 in sponsorship, dues are discounted $1,000. Dues for associate members typically average $8,500, depending on the business type, and are renewed annually. Please visit http://www.namic.org/aboutnamic/become.asp for full details on becoming a member.

Sponsor a Product or Service
Extend brand influence and take advantage of unique sponsorship opportunities. Our products and services attract senior level decision makers by providing enhanced services and resources to our members. These opportunities bring company decision makers from member companies together, where they participate in peer-to-peer learning and collaborate on challenges the industry is facing. With substantial recognition, these sponsorship opportunities allow sponsors to align their brand with NAMIC.

Attend or Sponsor Another 2020 NAMIC Event
Commercial Lines Seminar | March 4-6 | Chicago, Illinois Share your insights, gather valuable information on current issues, and learn more about industry trends at this annual two-and-a-half-day event designed for mid-to senior-level underwriters, managers, and executives. With informative presentations from insurance industry experts and consultants, numerous networking opportunities, and easy access to commercial lines service providers, you don’t want to miss this leading industry event.

Management Conference | June 28 - July 1 | Amelia Island, Fla. The Management Conference is a summit for CEOs, senior executives, and future leaders of mutual property/casualty insurance companies. Power sessions focus on strategy and leadership and concurrent sessions focus on emerging industry issues, product development ideas, and operational excellence as well as ways to leverage technology to its greatest advantage. Sessions are followed by afternoon golf, recreation, and other networking opportunities. Top-notch speakers, unrivaled networking opportunities, and an inspirational setting allow executives to connect with industry leaders and gain insight on the important issues facing the industry.

Agricultural Risk Inspection School | July 21 - 23 | St. Louis, Mo. The Agricultural Risk Inspection School is a popular and intensive two-and-a-half-day program for loss control specialists, underwriters, managers and supervisors. Both fundamental and advanced topics are offered to meet the varying educational needs of those working in loss control today. The highlight of the school is the farm learning lab where attendees go through a hands-on inspection of an area farm.