

Sample List of Past Commercial and Personal Lines Seminar Attendees  
2020 - 2022

<b>Job Title</b>	<b>Company Name</b>
Auto Underwriter	1st Auto & Casualty Insurance Company
Underwriter	1st Auto & Casualty Insurance Company
Underwriting Assistant	1st Auto & Casualty Insurance Company
Manager, Inland Marine & Commercial	AAIS
Membership Development Manager	AAIS
Onboarding Manager, Personal Lines	AAIS
Product Manager, Commercial Lines	AAIS
Product Manager, Farm & Agribusiness	AAIS
Commercial Lines Consultant	Acuity Insurance Company
Commercial Lines Underwriter	Acuity Insurance Company
Commercial Underwriting Manager	Acuity Insurance Company
Director, Commercial Lines Product Development	Acuity Insurance Company
General Manager, Staff Commercial Lines	Acuity Insurance Company
Manager, Products	Acuity Insurance Company
Product Analyst	Acuity Insurance Company
Senior Product Analyst	Acuity Insurance Company
Regional Representative	Affinity Mutual Insurance Company
Underwriting Manager	Affinity Mutual Insurance Company
Farm & Commercial Underwriting Manager	Alfa Insurance Group
Property & Casualty Underwriting Supervisor	Alfa Insurance Group
Property & Commercial Technical Specialist	Alfa Insurance Group
Supervisor	Alfa Insurance Group
Personal Lines Underwriting Manager	Allegany Insurance Group
Vice President, Underwriting	Allegany Insurance Group
Underwriter	All-Star/Newark Mutual Insurance Company
Counsel	Allstate Insurance Company
Vice President, Government & Industry Relations	Allstate Insurance Company
Account Representative, Best ESP	A.M. Best
Product Manager	A.M. Best
Executive Director	AMCOMP
WCP Promotions Coordinator	AMCOMP
Property/Casualty Research and Product Development Manager	American Agricultural Insurance Company
Reinsurance Underwriter	American Agricultural Insurance Company
Research & Product Development & ERM Specialist	American Agricultural Insurance Company
Research & Product Development Analyst	American Agricultural Insurance Company
Senior Manager Research & Product Development	American Agricultural Insurance Company
Senior Underwriting Manager	American Agricultural Insurance Company
Underwriting Manager	American Agricultural Insurance Company
Associate General Counsel	American Family Mutual Insurance Company
Commercial Underwriter	American Family Mutual Insurance Company
Corporate Legal Assistant, General Counsel	American Family Mutual Insurance Company
Development Underwriter	American Family Mutual Insurance Company
Head of Research and Design, Venture Build	American Family Mutual Insurance Company
Intern	American Family Mutual Insurance Company
Landlord Underwriter	American Family Mutual Insurance Company
Loss Control Manager	American Family Mutual Insurance Company
Loss Control Specialist	American Family Mutual Insurance Company
Quality Assurance Manager	American Family Mutual Insurance Company
Underwriting & Systems Manager	American Family Mutual Insurance Company
Underwriting Administrator	American Family Mutual Insurance Company
Underwriting Manager	American Family Mutual Insurance Company
President & Chief Executive Officer	American Farmers & Ranchers Mutual Insurance Company
Director, Claims & Underwriting	American Farmers & Ranchers Mutual Insurance Company

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Property Underwriting Supervisor	American Farmers & Ranchers Mutual Insurance Company
Innovation and Digital-IoT	American Modern Insurance
Assistant Vice President	AMICA Mutual Insurance Company
Senior Assistant Vice President	AMICA Mutual Insurance Company
Reinsurance Broker	Aon Benfield
Senior Managing Director	Aon Benfield
Vice President, Industry Technology	Arch Insurance Company
Managing Director	Arch Re
Associate Communications Manager	Arity
Director, Mobility Intelligence	Arity
Account Executive	ARTURO
Business Development Representative	ARTURO
Data & Customer Operations Manager	ARTURO
Senior Sales Manager	ARTURO
Vice President, Customer Success	Athenium Analytics
Vice President, Underwriting	Augusta Mutual Insurance Company
Administrator	Auto-Owners Insurance
Assistant Vice President	Auto-Owners Insurance
Manager	Auto-Owners Insurance
Supervisor	Auto-Owners Insurance
Underwriter	Auto-Owners Insurance
Vice President	AXA XL Re
Senior Vice President	AXIS Reinsurance Company
Underwriter	AXIS Reinsurance Company
Commercial Lines Supervisor	Badger Mutual Insurance Company
Commercial Lines Underwriter	Badger Mutual Insurance Company
Director of Marketing	Badger Mutual Insurance Company
Marketing Assistant	Badger Mutual Insurance Company
Personal Lines Supervisor	Badger Mutual Insurance Company
Personal Lines Underwriter	Badger Mutual Insurance Company
Personal/Commercial Lines Underwriter	Badger Mutual Insurance Company
Regional Manager	Badger Mutual Insurance Company
Senior Underwriter, Commercial Lines	Badger Mutual Insurance Company
Vice President, Underwriting	Badger Mutual Insurance Company
Casualty Claim Supervisor	Bear River Mutual Insurance Company
Claim Vice President	Bear River Mutual Insurance Company
Complex Claim Manager	Bear River Mutual Insurance Company
Property Claim Manager	Bear River Mutual Insurance Company
Property Claims Supervisor	Bear River Mutual Insurance Company
Product Solutions Underwriter	Beazley Insurance Company, Inc.
Vice President	Berkley Insurance Company
Senior Vice President	Berkley Re Solutions
Senior Vice President & Chief Marketing Officer	Berkley Re Solutions
Chief Revenue Officer	Betterview
Co-Founder and Chief Operating Officer	Betterview
Customer Success Associate	Betterview
Director of Special Projects	Betterview
National Sales Director	Betterview
Sales Director	Betterview
Agent	Bixler Insurance Inc.
Chief Executive Officer	BMI Company, Inc.
Chief Marketing Officer	BMI Company, Inc.
Chief Operating Officer	BMI Company, Inc.

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<b>Job Title</b>	<b>Company Name</b>
Chief Underwriting Officer	BMI Company, Inc.
Commercial Lines Manager	BMI Company, Inc.
Commercial Underwriter	BMI Company, Inc.
Field Marketing Representative	BMI Company, Inc.
Risk Manager	BMI Company, Inc.
Senior Commercial Underwriter	BMI Company, Inc.
Head of Insurance Product	Branch Insurance Exchange
Commercial Underwriter	Brethren Mutual Insurance Company
Chief Revenue Officer	BriteCore
Enterprise Account Sales Executive	BriteCore
Solutions Consultant In Sales Engineering	BriteCore
Assistant Vice President, Underwriting	Broome Cooperative Insurance Company
Personal Lines Underwriter	Broome Cooperative Insurance Company
Assistant Vice President, Underwriting	Brotherhood Mutual Insurance Company
Director, Underwriting Product Quality & Development	Brotherhood Mutual Insurance Company
Director, Underwriting Services	Brotherhood Mutual Insurance Company
Manager, Underwriting Data & Quality Services	Brotherhood Mutual Insurance Company
Senior Underwriter, Western Region	Brotherhood Mutual Insurance Company
Senior Underwriting Manager, Southeastern Region	Brotherhood Mutual Insurance Company
Senior Underwriting Regional Manager	Brotherhood Mutual Insurance Company
Senior Underwriting Regional Manager, Large Accounts	Brotherhood Mutual Insurance Company
Underwriting Manager	Brotherhood Mutual Insurance Company
Underwriting Regional Manager, South Central Region	Brotherhood Mutual Insurance Company
Underwriting Regional Manager, North Central Region	Brotherhood Mutual Insurance Company
Underwriting Regional Manager, Northeastern Region	Brotherhood Mutual Insurance Company
Builders Risk & Inland Marine Specialist	Builders Mutual Insurance Company
Large Account Underwriting Specialist	Builders Mutual Insurance Company
Manager, Product Development	Builders Mutual Insurance Company
Senior Underwriter	Builders Mutual Insurance Company
Underwriting Trainer	Builders Mutual Insurance Company
Vice President, Insurance & Government Affairs	Cambridge Mobile Telematics
Underwriting Director	Cameron Mutual Insurance Company
Vice President, Underwriting	Cameron Mutual Insurance Company
Cannabis Program Practice Leader	Cannasure Insurance Services LLC
Assistant Vice President, Commercial & Ag Lines	Capital Insurance Group
Director, Field Operations	Capital Insurance Group
Senior Product Manager	Capital Insurance Group
Vice President, Chief Underwriting Officer	Capital Insurance Group
Manager, Agency Business Development	Caradoc Townsend Mutual Insurance Company
Manager, Underwriting Services	Caradoc Townsend Mutual Insurance Company
Actuarial Consultant	CARFAX
Commercial Accounts Manager	CARFAX
National Account Manager	CARFAX
National Field Sales Executive	CARFAX
National Sales Director	CARFAX
Sales Director	CARFAX
Midwest Sales Manager	Carrier Management
Director, Marketing	CCMS & Associates
Commercial Lines Underwriting Manager	Celina Insurance Group
Commercial Product Development Supervisor	Celina Insurance Group
Director, Commercial Lines	Celina Insurance Group
Senior Commercial Lines Underwriter	Celina Insurance Group
Senior Director, Commercial & Personal Lines	Celina Insurance Group

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<b>Job Title</b>	<b>Company Name</b>
Senior Personal Lines Product Specialist	Celina Insurance Group
Underwriter	Celina Insurance Group
Underwriting Manager	Celina Insurance Group
Commercial Underwriting Supervisor	Central Insurance Companies
Personal Lines Products Manager	Central Insurance Companies
Personal Lines Underwriting and Systems Manager	Central Insurance Companies
Commercial Staff Underwriter	Central Mutual Insurance Company
Executive Vice President/Vice President, Marketing	Chautauqua Patrons Insurance Company
Personal Lines Underwriter	Chautauqua Patrons Insurance Company
Personal Lines Underwriting Manager	Chautauqua Patrons Insurance Company
Senior Underwriter	Chautauqua Patrons Insurance Company
Underwriting Manager	Chautauqua Patrons Insurance Company
Director	Chubb
Legislative Analyst	Chubb
Senior Legal Analyst	Chubb
Product Consultant	Church Mutual Insurance Company, S.I.
Renewal Underwriter	Church Mutual Insurance Company, S.I.
Senior Product Analyst	Church Mutual Insurance Company, S.I.
Underwriter	Church Mutual Insurance Company, S.I.
Underwriting Supervisor	Church Mutual Insurance Company, S.I.
Vice President, Chief Administrative Officer	Church Mutual Insurance Company, S.I.
President & Chief Executive Officer	Claim Consultant Group, LLC
Vice President, Operations	Claim Consultant Group, LLC
Vice President, Business Development	Claimplus: The Contents Leader
Vice President, Business Development	Cognition+
Retail Marijuana Education and Youth Prevention Coordinator	Colorado Department of Public Health and Environment
Highway Safety Manager	Colorado Department of Transportation
Branch Underwriting Manager	Columbia Mutual Insurance Company
Corporate Commercial Lines Underwriting Manager	Columbia Mutual Insurance Company
Manager, Product Development	Columbia Mutual Insurance Company
Personal Lines Manager	Columbia Mutual Insurance Company
Regional Underwriting Manager	Columbia Mutual Insurance Company
Senior Vice President & Chief Underwriting Officer	Columbia Mutual Insurance Company
Underwriting Manager	Columbia Mutual Insurance Company
Director, Underwriting	Commonwealth Casualty Company
Chief Executive Officer	Compare.com
Director, Business Development	Convr
Vice President, Business Development	Convr
Vice President, Customer Experience	Convr
Vice President, Sales & Marketing	Convr
Commercial and Farm Lines Supervisor	Co-operative Insurance Company
Personal Lines Supervisor	Co-operative Insurance Company
Product Management	CoreLogic
Product Manager	CoreLogic
Product Sales Executive, Spatial and Hazard Data	Corelogic
National Account Manager	Cortera
Senior Vice President, Financial Services	Cortera
Principal	Côte Advisors
Agribusiness Product Analyst	COUNTRY Financial
Commercial Lines Supervisor	COUNTRY Financial
Commercial Product Analyst	COUNTRY Financial
Commercial Product Manager	COUNTRY Financial
Commercial Supervisor	COUNTRY Financial

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Commercial Underwriting Manager	COUNTRY Financial
Manager, Commercial Field Underwriting	COUNTRY Financial
Product Analyst	COUNTRY Financial
Senior Counsel	Crowell & Moring LLP
Assistant Vice President, Commercial Lines	Cumberland Mutual Fire Insurance Company
Commercial Lines Underwriting Manager	Cumberland Mutual Fire Insurance Company
Vice President, Personal Lines	Cumberland Mutual Fire Insurance Company
Commercial Underwriting Specialist	CUMIS Insurance Society, Inc.
Business Development Director	CyberScout
Senior Director Account Development	CyberScout
Vice President, Business Development, North America	CyberScout
Office Manager	Darlington Mutual Insurance Company
Marketing Specialist	DataCubes
Sales Director	DataCubes
Senior Sales Director	DataCubes
Vice President, Marketing	DataCubes
Principal, Leader of FSI Customer & Marketing Practice	Deloitte
Assistant Underwriter	Devk Re
Underwriter	Devk Re
Personal Lines Product Manager	Donegal Insurance Group
Assistant Vice President	Dryden Mutual Insurance Company
Assistant Vice President, Underwriting	Dryden Mutual Insurance Company
Underwriting Product Development	Dryden Mutual Insurance Company
Underwriting Team Leader	Dryden Mutual Insurance Company
Consultant & Actuary	e2Value, Inc.
Executive Vice President, Sales	e2Value, Inc.
Senior Vice President	e2Value, Inc.
Director, Product Development	Eagle Point Mutual Insurance Company
Commercial Claims Manager	Eberl
Vice President Commercial Claims	Eberl
Associate, Strategy & Business Development	Ecopia AI
Co-founder & President	Ecopia AI
Senior Associate, Business Development	Ecopia AI
Senior Commercial Underwriter	Edge Mutual Insurance Company
Senior National Account Executive	EFI Global
Field Representative	Ellington Mutual Insurance Company
Business Development Manager	EMC Insurance Companies
Reinsurance Business Development Consultant	EMC Insurance Companies
Senior Reinsurance Account Underwriter	EMC Insurance Companies
Underwriting Product Consultant	EMC Insurance Companies
Underwriting Product Specialist	EMC Insurance Companies
Assistant Vice President, Commercial Lines	Encova Insurance
Attorney, Litigation Services	Encova Insurance
Product Development Specialist	Encova Insurance
Business Development Director	Epoq Inc.
Founder & Chief Executive Officer	Epoq, Inc.
Vice President, Marketing	Epoq, Inc.
Vice President, Insurance Operations	Erie and Niagara Insurance Association
Managing Director	Ernst & Young
Senior Manager, Advisory	Ernst & Young
Director of the Positive Psychology Institute and Consultant	Eudaimonics
Account Executive	Explore Information Services, LLC.
Ag Marketing Underwriter	Farm Bureau Financial Services

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Ag Underwriter Consultant	Farm Bureau Financial Services
Business Center Claims Manager	Farm Bureau Financial Services
Business Center Director	Farm Bureau Financial Services
Commercial Business Center Director	Farm Bureau Financial Services
Commercial Product Analyst	Farm Bureau Financial Services
Commercial Trainer	Farm Bureau Financial Services
Commercial Training Administrator	Farm Bureau Financial Services
Commercial Training Consultant	Farm Bureau Financial Services
Commercial Underwriter	Farm Bureau Financial Services
Commercial Underwriter II	Farm Bureau Financial Services
Commercial Vice President	Farm Bureau Financial Services
Director, Sales Support	Farm Bureau Financial Services
Kansas Business Center Director	Farm Bureau Financial Services
Personal Lines Underwriter	Farm Bureau Financial Services
Personal Lines Underwriter Consultant	Farm Bureau Financial Services
Senior Commercial Product Analyst	Farm Bureau Financial Services
Senior Commercial Underwriter	Farm Bureau Financial Services
Senior Workers Compensation Claim Specialist	Farm Bureau Financial Services
Supervisor, Commercial Processing	Farm Bureau Financial Services
Underwriting Governance	Farm Bureau Financial Services
Workers' Compensation Claims Specialist	Farm Bureau Financial Services
Commercial Underwriting Manager	Farm Bureau Insurance of Michigan
Product Analyst	Farm Bureau Insurance of Michigan
Senior Product Analyst	Farm Bureau Insurance of Michigan
Senior Product Development Analyst	Farm Bureau Insurance of Michigan
Field Underwriter/Commercial Lines Product Lead	Farm Bureau Mutual Insurance Company of Arkansas, Inc.
Commercial Lines Product Manager	Farm Bureau Mutual Insurance Company of Idaho
Product Manager	Farm Bureau Mutual Insurance Company of Idaho
Commercial Product Manager	Farm Bureau Property Casualty Insurance Company
Trucking Program Manager	Farm Bureau Property Casualty Insurance Company
Chief Operations Officer	Farmers Alliance Mutual Insurance Company
Product Manager	Farmers Alliance Mutual Insurance Company
Regional Underwriting Manager	Farmers Alliance Mutual Insurance Company
Underwriting Manager	Farmers Alliance Mutual Insurance Company
Underwriting Training and Development Manager	Farmers Alliance Mutual Insurance Company
Vice President, Underwriting	Farmers Alliance Mutual Insurance Company
President & Chief Executive Officer	Farmers Insurance Company of Flemington
Vice President	Farmers Insurance Company of Flemington
Registered In-House Counsel	Farmers Insurance Exchange
Lead Underwriter	Farmers Mutual Fire Insurance Company of Marble, PA
Marketing Manager/Field Underwriting	Farmers Mutual Fire Insurance Company of Marble, PA
Product Management Manager II	Farmers Mutual Hail Insurance Company of Iowa
Research Analyst II	Farmers Mutual Hail Insurance Company of Iowa
Underwriter	Farmers Mutual of Tennessee
Underwriting Vice President	Farmers Union Mutual Insurance Company
Vice President, Risk and Loss Management	Farmers Union Mutual Insurance Company
Director, Underwriting Services	Federated Rural Electric Insurance Exchange
Underwriting Manager	Federated Rural Electric Insurance Exchange
Vice President, Reinsurance	Federated Rural Electric Insurance Exchange
Vice President, Underwriting	Federated Rural Electric Insurance Exchange
Insurance Market Director	FICO
Product Manager	Finys
Chief Executive Officer	Fire Cause Analysis

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Underwriting Manager	Fire Districts of New York Mutual Insurance Company
Director, Underwriting	Florida Peninsula Insurance Company
Chief Executive Officer	Flyreel
Chief Revenue Officer	Flyreel
Commercial Lines Supervisor	Frankenmuth Mutual Insurance Company
Lead Underwriter, Commercial Auto	Frankenmuth Mutual Insurance Company
Lead Underwriter, Liability	Frankenmuth Mutual Insurance Company
Marketing Manager	Frankenmuth Mutual Insurance Company
Marketing Specialist	Frankenmuth Mutual Insurance Company
Product Manager	Frankenmuth Mutual Insurance Company
Senior Personal Lines Field Manager	Frankenmuth Mutual Insurance Company
Senior Product Manager	Frankenmuth Mutual Insurance Company
Technical Coordinator, Underwriting	Frankenmuth Mutual Insurance Company
Underwriting Manager	Frankenmuth Mutual Insurance Company
Agents Manager	Franklin County Farmers Mutual Insurance Company
Assistant Vice President, Commercial Underwriting	Frederick Mutual Insurance Company
Underwriting Supervisor	Frederick Mutual Insurance Company
Marketing Manager	F-Secure
Regional Vice President	F-Secure
Rideshare/On-Demand Program Manager	GEICO
Account Executive	Gen Re
Casualty Facultative	Gen Re
Chief Marketing & Brand Strategist	Gen Re
Claim Executive	Gen Re
Regional Underwriting Manager	Gen Re
Senior Actuary	Gen Re
Senior Emerging Issues Specialist	Gen Re
Senior Vice President	Gen Re
Senior Vice President, Treaty Manager	Gen Re
Senior Vice President, Treaty Account Executive	Gen Re
Treaty Account Executive	Gen Re
Treaty Executive	Gen Re
Treaty Manager, The Mutual Practice	Gen Re
Treaty Underwriter	Gen Re
Vice President, Claims	Gen Re
Commercial Underwriter	Genesee Patrons Cooperative Insurance Company
Personal Lines Underwriter	Genesee Patrons Cooperative Insurance Company
Chief Actuary	Germania Farm Mutual Insurance Association
Chief Underwriting Officer	Germania Farm Mutual Insurance Association
Commercial Underwriter	Germania Farm Mutual Insurance Association
Executive Vice President & General Counsel	Germania Farm Mutual Insurance Association
Secretary/Treasurer & Chief Financial Officer	Germania Farm Mutual Insurance Association
Senior Underwriter I	Germania Farm Mutual Insurance Association
Senior Underwriter II	Germania Farm Mutual Insurance Association
Senior Underwriter, Personal Lines	Germania Farm Mutual Insurance Association
Underwriting Manager	Germania Farm Mutual Insurance Association
Commercial Underwriter	Germantown Mutual Insurance Company
Chief Operating Officer	GIA Map
Founder and Chief Executive Officer	GIA Map
Product Owner	Goodville Mutual Insurance Group
Centre of Excellence Manager	Gore Mutual Insurance Company
Director, Commercial Insurance	Gore Mutual Insurance Company
Head of Commercial Insurance	Gore Mutual Insurance Company

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<b>Job Title</b>	<b>Company Name</b>
National Product Manager	Gore Mutual Insurance Company
Vice President, Underwriting	Governmental Interinsurance Exchange
Sales Executive	Gradient AI
Solutions Consultant	Gradient AI
Commercial Lines, Underwriting Manager	Grange Insurance Company
Commercial Underwriter	Grange Insurance Company
Vice President, Chief Risk & Strategy Officer	Grange Insurance Company
Director, Commercial Underwriting	Grinnell RE
Manager, Commercial Underwriting	Grinnell RE
Senior Underwriter	Grinnell RE
Commercial Underwriting Manager II	GuideOne Insurance
Business Development, Inside Sales Representative	Guidewire
Inside Sales Representative	Guidewire
Co-Lead Mutual Segment	Guy Carpenter
Hydrologist	Guy Carpenter
Senior Vice President	Guy Carpenter
Manager, Strategic Alliance and Business Development	Hagerty
Vice President, Strategic Alliance and Business Development	Hagerty
Assistant Director, Underwriting	HAI Group
Assistant Vice President, Underwriting	Harford Mutual Insurance Company
Underwriting Supervisor	Harford Mutual Insurance Company
Business Development Manager	Harford Mutual Insurance Group
Commercial Underwriter, Foundation	Harford Mutual Insurance Group
Commercial Underwriter, Middle Market	Harford Mutual Insurance Group
Senior Commercial Underwriter, Foundation	Harford Mutual Insurance Group
Underwriting Supervisor, Foundation	Harford Mutual Insurance Group
Vice President, Underwriting	Harford Mutual Insurance Group
Assistant Vice President, Personal Lines & Processing	Hastings Mutual Insurance Company
Commercial Underwriting Manager	Hastings Mutual Insurance Company
Personal Lines Underwriting Technician	Hastings Mutual Insurance Company
Assistant Underwriter	Helvetia
Associate Underwriter	Helvetia
Underwriter	Helvetia
Marketing/Underwriting Manager	Hochheim Prairie Farm Mutual Insurance Association
Senior Underwriter	Homestead Mutual Insurance Company
Underwriter	Homestead Mutual Insurance Company
Underwriting Manager	Hortica
Underwriting Supervisor	Hortica
President & Chief Executive Officer	Hospitality Mutual Insurance Group
Assistant Vice President, Client Company Manager	HSB
Assistant Vice President, Treaty Division	HSB
Client Company Manager	HSB
Client Operations Manager	HSB
Cyber Counsel	HSB
Director Inspection Services Commercial Risk	HSB
Director, Loss Control Services	HSB
Product Manager	HSB
Senior Client Operations Manager	HSB
Senior Vice President, Head of Treaty Division	HSB
Senior Vice President, Specialty Claim Unit	HSB
Vice President	HSB
Vice President, Global Product Owner - Cyber	HSB
Chief Sales Officer	Hub International



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<b>Job Title</b>	<b>Company Name</b>
Vice President	IMA Financial, Inc.
Commercial Lines Supervisor	IMT Insurance Company
Commercial Lines Underwriter	IMT Insurance Company
Manager	IMT Insurance Company
Personal Lines Underwriter III	IMT Insurance Company
Senior Manager Personal Lines	IMT Insurance Company
Senior Underwriter	IMT Insurance Company
Underwriter	IMT Insurance Company
Underwriter II	IMT Insurance Company
Underwriter III	IMT Insurance Company
Vice President, Personal Lines	IMT Insurance Company
Senior Counsel, Government Affairs	Independent Insurance Agents & Brokers of America, Inc.
Commercial Field Specialist	Indiana Farm Bureau Insurance Company
Commercial Specialist	Indiana Farm Bureau Insurance Company
Director, Field Operations	Indiana Farm Bureau Insurance Company
Executive Director, Marketing Operations	Indiana Farm Bureau Insurance Company
Manager, Commercial Field Underwriting	Indiana Farm Bureau Insurance Company
Manager, Commercial Underwriting	Indiana Farm Bureau Insurance Company
Manager, Personal Lines Underwriting	Indiana Farm Bureau Insurance Company
Product Manager	Indiana Farm Bureau Insurance Company
Commercial Lines Underwriting Manager	Indiana Farmers Mutual Insurance Company
Personal Lines Underwriting Manager	Indiana Farmers Mutual Insurance Company
Product Manager	Indiana Farmers Mutual Insurance Company
Senior Product Manager	Indiana Farmers Mutual Insurance Company
Underwriter	Indiana Farmers Mutual Insurance Company
Account Executive	Information Providers
Director of Solutions	Instec
Solution Architect	Instec
Senior Economist and Vice President	Insurance Information Institute
Account Executive	Insurity
Enterprise Account Executive	Insurity
Managing Partner	Insurtech Advisors
Commercial Lines Manager	Integrity Mutual Insurance Company
Senior Commercial Lines Underwriter	Integrity Mutual Insurance Company
Vice President/Executive Claims Consultant	InterWest Insurance Services, LLC
Product Manager	ISO Claims Solutions
Strategic Sales Specialist	IVANS Insurance Solutions
Vice President and Program Director J.S. Held University	J.S. Held LLC
Vice President	Jarus Tech
Commercial Lines Staff Underwriter	Jewelers Mutual Insurance Group
Commercial Lines Underwriting Manager	Jewelers Mutual Insurance Group
Commercial Lines	JMI Reports
Regional Sales Manager	JMI Reports
Vice President, Commercial Lines Product	JMI Reports
Commercial Lines Manager	Kent & Essex Mutual Insurance Company
Commercial Underwriting Manager	Kentucky Farm Bureau Mutual Insurance Company
Director of Strategic Accounts	Kreller Group
Global Account Executive	Kreller Group
Vertical Account Manager	LexisNexis Risk Solutions
Strategic Partnership Manager	Liberty Mutual Equipment RE
Vice President & National Medical Director	Liberty Mutual Insurance Company
Senior Underwriter	Lititz Mutual Insurance Company
Vice President, Underwriting	Lititz Mutual Insurance Company

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Strategic Planner	LIVELY
Multi-lines Underwriter	Loudoun Mutual Insurance Company
Personal Lines Underwriter	Loudoun Mutual Insurance Company
Underwriting Assistant Manager	Loudoun Mutual Insurance Company
President	Magic Lantern Strategy Inc.
Director, Sales	Majesco
Manager	Marysville Mutual Insurance Company
President	McDonald Marketing
Partner	McKinsey and Company
Agency Relations & Compliance Manager	McMillan Warner Mutual Insurance Company
Marketing Representative	McMillan-Warner Mutual Insurance Company
Underwriter	McMillan-Warner Mutual Insurance Company
Manager, Underwriting	MEMIC
Vice President, Underwriting	MEMIC
Personal Lines Manager	Merchants Insurance Group
Corporate Program Underwriter	Merchants Mutual Insurance Company
Consulting Actuary	Merlinos & Associates
Assistant Vice President, Personal Lines	Michigan Insurance Company
Director, Underwriting	Michigan Insurance Company
Vice President	Michigan Insurance Company
Commercial Lines Underwriting Manager	Michigan Insurance Company
Production Underwriter	Michigan Millers Mutual Insurance Company
Underwriting Manager	Michigan Millers Mutual Insurance Company
Operations Manager	Middlesex Mutual Insurance Company
Senior Underwriter	Middlesex Mutual Insurance Company
Underwriter	Middlesex Mutual Insurance Company
Underwriting Manager	Middlesex Mutual Insurance Company
Casualty Adjuster	Midwest Family Mutual Insurance Company
Director, Research & Development, Assistant Vice President	Midwest Family Mutual Insurance Company
Director, Sales & Marketing	Midwest Technical Inspections, Inc.
Regional Account Manager	Midwest Technical Inspections, Inc.
Chairman	Minnesota Association of Mutual Insurance Companies
Assistant Commercial Lines Manager	MMG Insurance Company
Assistant Personal Lines Manager	MMG Insurance Company
Commercial Lines Lead Underwriter	MMG Insurance Company
Lead Underwriter	MMG Insurance Company
Regional Director	MMG Insurance Company
Senior Underwriter	MMG Insurance Company
Senior Underwriter & Team Lead	MMG Insurance Company
Technical Specialist	MMG Insurance Company
Underwriter, Technical Specialist, Personal Lines Underwriting	MMG Insurance Company
Vice President, Commercial Lines	MMG Insurance Company
Vice President, Human Resources	MMG Insurance Company
Vice President, Personal Lines	MMG Insurance Company
President & Consulting Actuary	Moore Actuarial Consulting, LLC
Senior Underwriter, Supervisor	Mountain West Farm Bureau Mutual Insurance Company
Underwriting Director	Mountain West Farm Bureau Mutual Insurance Company
Director, Business Development	Mueller Services, Inc.
Vice President of Business Development	Mueller Services, Inc.
Client Operations Analyst	Munich Re US
Senior Vice President, Senior Client Manager	Munich Re US
Client Manager	Munich Re, US
Client Manager, Senior Vice President	Munich Re, US

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Executive Vice President, Head of Property Facultative US	Munich Re, US
Property Underwriting Manager	Munich Re, US
Sales Director, RMP	Munich Re, US
Senior Vice President & Client Manager	Munich Re, US
Underwriting Manager Facultative Casualty Program	Munich Re, US
Vice President, Property Underwriter	Munich Re, US
Senior Underwriter	Mutual Assurance Society of Virginia
Vice President, Innovation & Marketing	Mutual Assurance Society of Virginia
Vice President, Underwriting	Mutual Assurance Society of Virginia
Director, Commercial Lines Underwriting	Mutual Benefit Group
Tactical Product & Compliance Supervisor	Mutual Benefit Group
Vice President, Underwriting	Mutual Benefit Group
Assistant Vice President, Assistant Reinsurance Manager	Mutual Boiler Re
Assistant Vice President, Midwest Region	Mutual Boiler Re
Assistant Vice President, Senior Reinsurance Territory Manager	Mutual Boiler Re
New Business Development Executive	Mutual Boiler Re
Reinsurance Territory Manager	Mutual Boiler Re
Senior Engineering Exposure Analyst	Mutual Boiler Re
Vice President, New Business Development Manager	Mutual Boiler Re
Chief Analytics Officer	Mutual Capital Analytics
Chief Operating Officer	Mutual Capital Analytics
Director of Analytics	Mutual Capital Analytics
Product Owner	Mutual Capital Analytics
Commercial Lines Underwriting Manager	Mutual of Enumclaw Insurance Company
Commercial Product Manager	Mutual of Enumclaw Insurance Company
Digital Experience Manager	Mutual of Enumclaw Insurance Company
Director, Talent Management, Learning & Development	Mutual of Enumclaw Insurance Company
Personal Lines Territory Manager	Mutual of Enumclaw Insurance Company
Personal Lines Underwriter	Mutual of Enumclaw Insurance Company
Personal Lines Underwriter II	Mutual of Enumclaw Insurance Company
Vice President, Commercial & Farm Underwriting	Mutual of Enumclaw Insurance Company
President & Chief Executive Officer	Mutual Re
Underwriter	Mutual Re
Vice President	Mutual Re
Insurance Director	Nation Safe Drivers
National Accounts Manager	Nation Safe Drivers
Senior Consultant	Nationwide Insurance
Telematics Product Director	Nationwide Insurance
Regional Director, Personal Lines Product Management	NJM Insurance Group
Vice President, Personal Lines	NJM Insurance Group
Assistant Vice President	NJM Insurance Group
Chief Marketing Officer	Norfolk & Dedham Group
Commercial Lines Team Leader	Norfolk & Dedham Group
Senior Commercial Lines Product Analyst	Norfolk & Dedham Group
Senior Commercial Lines Underwriter	Norfolk & Dedham Group
Team Leader	Norfolk & Dedham Group
Assistant Manager, Commercial Lines	North Star Mutual Insurance Company
Assistant Manager, Personal Lines	North Star Mutual Insurance Company
Manager, Personal Lines Underwriting	North Star Mutual Insurance Company
President & Chief Executive Officer	Northern Kentucky Home Insurance Company
Underwriting Manager	Northern Mutual Insurance Company
Insurance Specialist	Nova Mutual Insurance Company
Business Development Manager	NTT DATA FA Insurance Systems

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<b>Job Title</b>	<b>Company Name</b>
General Manager & Vice President, Business Development	NTT DATA FA Insurance Systems
Senior Director of Data and Analytics	Octo Telematics
Personal Lines Manager	Ohio Mutual Insurance Group
Product Manager	Ohio Mutual Insurance Group
Product Specialist	Ohio Mutual Insurance Group
Vice President, Personal Lines Underwriting	Ohio Mutual Insurance Group
Principal	Oliver Wyman
Chief Executive Officer	Opterrix
Chief Product Officer	Opterrix
Director, Customer Experience	Opterrix
Commercial Lines Business Unit Manager	Oregon Mutual Insurance Company
Commercial Underwriter	Oregon Mutual Insurance Company
Director of Underwriting	Oregon Mutual Insurance Company
Underwriter	Oregon Mutual Insurance Company
Market Strategy Lead	Origami Risk
Sales Executive	Origami Risk
Technical Sales Consultant	Origami Risk
Sales	Origami Risk
Chief Revenue Officer	Oz Digital Consulting
Client Advisor, Intelligent Automation	Oz Digital Consulting
Senior Vice President, Digital Strategy	Oz Digital Consulting
Senior Vice President, Multiline Portfolio Manager	Partner Reinsurance Company
Treaty Analyst	Partner Reinsurance Company
Underwriter	Partner Reinsurance Company
Vice President	Partner Reinsurance Company
Vice President Underwriting	Patrons Oxford Insurance Company
Senior Vice President	PCMS
Assistant Vice President, Commercial Lines Underwriting	Pekin Insurance Company
Vice President, Commercial Lines Underwriting	Pekin Insurance Company
Senior Underwriter/Analyst	PEMCO Mutual Insurance Company
Commercial Lines Product Manager	Penn National Insurance
Home Office Commercial Lines Underwriting Manager	Penn National Insurance
President & Chief Executive Officer	Penn National Insurance
Product Manager	Penn National Insurance
Senior Product Manager	Penn National Insurance
Territory Manager	Penn National Insurance
Underwriting Manager	Penn National Insurance
Vice President, Commercial Lines	Penn National Insurance
Business Development Representative	Pennsylvania Lumbermens Mutual Insurance Company
Marketing Associate	Pennsylvania Lumbermens Mutual Insurance Company
Senior Underwriter	Pennsylvania Lumbermens Mutual Insurance Company
Underwriter	Pennsylvania Lumbermens Mutual Insurance Company
Underwriting Manager	Pennsylvania Lumbermens Mutual Insurance Company
Vice President, Underwriting	Pennsylvania Lumbermens Mutual Insurance Company
President	Personal Development Solutions, LLC
Associate Actuary	Pinnacle Actuarial Resources, Inc.
Consulting Actuary	Pinnacle Actuarial Resources, Inc.
Director and Consulting Actuary	Pinnacle Actuarial Resources, Inc.
Director, Marketing & Communications	Pinnacle Actuarial Resources, Inc.
Assistant Director, Commercial Lines	Pioneer State Mutual Insurance Company
Assistant Director, Personal Lines Underwriting	Pioneer State Mutual Insurance Company
Commercial Underwriter	Pioneer State Mutual Insurance Company
Director, Underwriting	Pioneer State Mutual Insurance Company

Sample List of Past Commercial and Personal Lines Seminar Attendees  
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<b>Job Title</b>	<b>Company Name</b>
Director of Marketing, US	Planck Resolution
Director of Sales, US	Planck Resolution
Director, Sales	Planck Resolution
General Manager	Planck Resolution
Head of US Business	Planck Resolution
Marketing Manager	Planck Resolution
Product Analyst	Planck Resolution
Product Marketing Manager	Planck Resolution
Commercial Lines Manager	Portage Mutual Insurance Company
Corporate Commercial Insurance Manager	Portage Mutual Insurance Company
Director, Commercial Lines Underwriting	Preferred Mutual Insurance Company
Product Manager	Privilege Underwriters Reciprocal Exchange
Executive Vice President	Protector Plans
Assistant Vice President	Pure Insurance Company
Underwriting Audit Manager	Pure Insurance Company
Vice President, Head of Underwriting Excellence	Pure Insurance Company
Principal, Global Growth Strategy	PwC
Commercial Lines Technical Specialist	Quincy Mutual Group
Agency Services Coordinator	RAM Mutual Insurance Company
Commercial Underwriting Manager	RAM Mutual Insurance Company
Marketing Representative	RAM Mutual Insurance Company
Senior Marketing Representative	RAM Mutual Insurance Company
Senior Product Analyst	RAM Mutual Insurance Company
Senior Underwriter	RAM Mutual Insurance Company
Underwriter	RAM Mutual Insurance Company
Underwriting Coordinator, Personal Lines	RAM Mutual Insurance Company
Underwriting Manager	RAM Mutual Insurance Company
Marketing Representative	RAM Mutual Insurance Company
Senior Systems Analyst	RAM Mutual Insurance Company
Senior Underwriter	RAM Mutual Insurance Company
Regional Sales Manager	Reliable Reports, Inc.
Owner	Risk Education Strategies
Assistant Commercial Underwriting Manager	Rockford Mutual Insurance Company
Assistant Vice President, Research & Development	Rockford Mutual Insurance Company
Director, Underwriting	Rockford Mutual Insurance Company
Director, US Insurance Sales	Roost
Senior Director, US Insurance Sales	Roost
Associate Territory Underwriter	Rural Mutual Insurance Company
Commercial Underwriter	Rural Mutual Insurance Company
Commercial Underwriting Manager	Rural Mutual Insurance Company
Manager, Farm Lines Underwriting	Rural Mutual Insurance Company
Manager, Personal Lines Underwriting	Rural Mutual Insurance Company
Product Specialist	Rural Mutual Insurance Company
Senior Director	Rural Mutual Insurance Company
Territory Underwriter	Rural Mutual Insurance Company
Underwriting Supervisor	Rural Mutual Insurance Company
Underwriting Manager	RVOS Farm Mutual Insurance Company
Vice President	SCOR Re
Commercial Lines Underwriting Director	SECURA Insurance
Director, Personal Lines Underwriting	SECURA Insurance
Director, Risk Management	SECURA Insurance
Director, Training	SECURA Insurance
Product Manager	SECURA Insurance

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<b>Job Title</b>	<b>Company Name</b>
Specialty Lines Underwriting Supervisor	SECURA Insurance
Supervisor, Personal Lines Underwriting	SECURA Insurance
Supervisor, Research & Development	SECURA Insurance
Supervisor, Risk Management	SECURA Insurance
Vice President, Commercial Lines Underwriting	SECURA Insurance
Vice President, Specialty Lines Underwriting	SECURA Insurance
Commercial Lines Supervisor	Security Mutual Insurance Company
Director, Underwriting	Security Mutual Insurance Company
Personal Lines Supervisor	Security Mutual Insurance Company
National Sales Manager	Sedgwick
Director, Corporate Underwriting	Sentry
Vice President & Director of Underwriting	SFM Mutual Insurance Company
Director, Underwriting	Shelter Insurance
Lead Underwriter	Shelter Insurance
Regional Underwriting Specialist	Shelter Insurance
Senior Business Improvement Underwriter	Shelter Insurance
Senior Commercial Underwriter	Shelter Insurance
Senior Underwriter	Shelter Insurance
Supervisor	Shelter Insurance
Business Development Manager	Signature Appraisals
Commercial Underwriter	Society Insurance
Commercial Underwriter I	Society Insurance
Commercial Underwriting Manager	Society Insurance
Staff Underwriting Specialist	Society Insurance
Underwriting Manager	Society Insurance
Vice President, Underwriting & Risk Control	Society Insurance
Senior Underwriter, Regional	Sompo International
Senior Vice President	Sompo International
Underwriting Associate	Sompo International
Director, Business Development	Sontiq Cyberscout
Product Lead, Farm & Commercial	Southern Farm Bureau Casualty Insurance Company
Product Manager	Southern Farm Bureau Casualty Insurance Company
Equipment Breakdown Manager	Sovereign Insurance
Regional Manager	Sovereign Insurance
Underwriting Manager	Sovereign Insurance
Business Analyst	State Farm Insurance Companies
Modeling & Technology Manager	State Farm Insurance Companies
Organization Change Analyst	State Farm Insurance Companies
P&C Underwriting Analyst	State Farm Insurance Companies
Portfolio Underwriter	State Farm Insurance Companies
Project Coordinator	State Farm Insurance Companies
Property & Casualty Underwriting Analyst	State Farm Insurance Companies
Underwriting Analyst	State Farm Insurance Companies
Underwriting Product Manager	State Farm Insurance Companies
Senior Underwriter	Sterling Insurance Company
Underwriter	Sterling Insurance Company
Assistant Vice President	Swiss Re
Market Underwriter	Swiss Re
Senior Treaty Underwriter	Swiss Re
Treaty Underwriter	Swiss Re
Vice President	Swiss Re
Regional Account Manager	Temporary Accommodations
Assistant Vice President	The Andover Companies

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<b>Job Title</b>	<b>Company Name</b>
Director	The Andover Companies
Director, Strategy & Business Development	The Andover Companies
District Manager	The Andover Companies
Assistant Vice President, Region Distribution	The Co-operators
National Portfolio Specialist	The Co-operators
Special Lines Coach	The Co-operators
Special Lines Consultant	The Co-operators
Technical Specialist	The Co-operators
Director, Business Development	The Floom
Senior Director of Knowledge Resources	The Institutes
Commercial Lines Underwriting Supervisor	The Main Street America Assurance Company
Director, Commercial Lines Corporate & Field Underwriting	The Main Street America Assurance Company
Director, Insurance Training	The Main Street America Assurance Company
Regional Underwriting Manager	The Main Street America Assurance Company
Business Development Director	The National Alliance for Insurance Education & Research
Senior Director, Reinsurance	Tokio Marine HCC
Senior Vice President, Specialty Reinsurance Programs	Tokio Marine HCC
Vice President, Reinsurance & Programs	Tokio Marine HCC
Commercial/Farm Underwriting Manager	Town & Country Mutual Insurance Company
Senior Vice President	TransRe
Senior Vice President, US Custom	TransRe
Vice President	TransRe
Vice President, US Custom	TransRe
Commercial Sales Leader	TransUnion
Director, Product Development	TransUnion
Insurance Director of Telematics and Product Development	TransUnion
Major Account Executive	TransUnion
Sales Vice President	Transunion
Vice President	TransUnion
Regional Director	Travelers BoilerRE
Relationship Manager	Travelers BoilerRE
Commercial Lines Underwriting Supervisor	UFG Insurance
Corporate Underwriting Product Manager	UFG Insurance
Product Analyst	UFG Insurance
Product Management Research & Development Analyst	UFG Insurance
Product Management Supervisor	UFG Insurance
Senior Product Analyst	UFG Insurance
Underwriting Supervisor	UFG Insurance
Assistant Vice President, Commercial Lines Underwriting & Product Development	Union Mutual Fire Insurance Company
Assistant Vice President, Personal Lines Underwriting	Union Mutual Fire Insurance Company
Vice President	Union Mutual Fire Insurance Company
P&C Actuary	United Heritage Property & Casualty Company/Sublimity Insurance Company
Chief Marketing Officer	Unqork
Property Underwriter	USAA
Senior Underwriter	Usborne & Hibbert Mutual Insurance Company
Assistant Vice President, Director of Small Commercial Underwriting	Utica National Insurance Group
Chief Operating Officer	Velocity Risk Underwriters
Territory Vice President	Ventiv Technology
Account Executive	Verisk
Commercial Casualty Product Development Lead	Verisk
Director, Commercial Auto Underwriting	Verisk
Director, Marketing Commercial Lines	Verisk
Director, Product Management	Verisk

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<b>Job Title</b>	<b>Company Name</b>
Director, Small Commercial Underwriting	Verisk
MarketStance Product Specialist	Verisk
President, Global Underwriting	Verisk
President, ISO Personal Lines	Verisk
Senior Actuarial Associate	Verisk
Senior Manager	Verisk
Senior Principal and Head of the Division, MarketStance	Verisk
Senior Product Marketing Manager	Verisk
Vice President, Community Hazard Mitigation	Verisk
Commercial Lines Underwriting Manager	Vermont Mutual Insurance Company
Vice President	WaterStreet Company
Director of Products, US	Wawanesa
Director, Commercial Underwriting Excellence	Wawanesa Mutual Insurance Company
Product Specialist	Wawanesa Mutual Insurance Company
Senior Product Specialist	Wawanesa Mutual Insurance Company
Senior Underwriting Training Specialist	Wawanesa Mutual Insurance Company
Vice President Products, Personal Insurance	Wawanesa Mutual Insurance Company
Vice President, Commercial Insurance	Wawanesa Mutual Insurance Company
Vice President, Underwriting	Wayne Cooperative Insurance Company
Commercial Underwriter	Wayne Insurance Group
Director, Underwriting & Marketing	Wayne Insurance Group
Senior Business Analyst	Wayne Insurance Group
Operations Manager	WEA Member Benefits
Assistant Vice President	Weber Associates
Delivery Lead, Corporate Solutions	West Bend Mutual Insurance
Claims Manager	West Bend Mutual Insurance Company
Commercial Lines Product Manager	West Bend Mutual Insurance Company
Commercial Lines Product Specialist	West Bend Mutual Insurance Company
Commercial Product Manager	West Bend Mutual Insurance Company
Commercial Product Specialist	West Bend Mutual Insurance Company
Director, Personal Lines	West Bend Mutual Insurance Company
Personal Lines Product & Data Analyst	West Bend Mutual Insurance Company
Personal Lines Product Manager	West Bend Mutual Insurance Company
Personal Lines Underwriting Manager	West Bend Mutual Insurance Company
Product Management	West Bend Mutual Insurance Company
Product Manager	West Bend Mutual Insurance Company
Product Specialist	West Bend Mutual Insurance Company
Senior Human Resources Business Partner	West Bend Mutual Insurance Company
Senior Personal Lines Product Manager	West Bend Mutual Insurance Company
Commercial Lines Manager	Western National Insurance Company
Director, Underwriting	Western National Insurance Company
Senior Vice President, Underwriting	Western National Insurance Company
Vice President, Commercial Lines Underwriting	Western National Insurance Company
Chief Distribution Officer	Westfield
Commercial Lines Profit & Product Leader	Westfield
Consulting Underwriter	Westfield
Mid Market Region Leader	Westfield
Mid Market Underwriting & Sales Leader	Westfield
Personal Lines Region Leader	Westfield
Product Development Manager	Westfield
Risk Control Consultant	Westfield
Small Business Product Development Leader	Westfield
Vice President, Small Business	Westfield



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<b>Job Title</b>	<b>Company Name</b>
Consulting Underwriter	Westfield
Risk Control	Westfield
Risk Services Leader	Westfield
Senior Risk Control Representative	Westfield
Senior Manager	Wipfli LLP
Underwriter	Wisconsin Mutual Insurance Company
Commercial Underwriting Consultant	Wisconsin Reinsurance Corporation
Vice President, Pricing and Growth Analytics	Xceedance
Chief Executive Officer	Y-Risk
Chief Executive Officer	Zesty.ai
Vice President, Client Development	Zesty.ai