

Sample List of Commercial Lines Seminar Attendees  
2018 - 2020

Title	Organization
Senior Underwriter	1st Auto & Casualty Insurance Company
Underwriting Assistant	1st Auto & Casualty Insurance Company
Underwriter	1st Auto & Casualty Insurance Company
Senior Account Manager	A.M Best
Membership Development Manager	AAIS
Product Manager, Farm & Agribusiness	AAIS
Manager, Inland Marine & Commercial	AAIS
Product Manager, Commercial Lines	AAIS
Commercial Underwriting Consultant	Acuity, A Mutual Insurance Company
General Manager, Commercial Lines Underwriting	Acuity, A Mutual Insurance Company
Product Analyst	Acuity, A Mutual Insurance Company
Commercial Lines Underwriter	Acuity, A Mutual Insurance Company
Senior Product Analyst	Acuity, A Mutual Insurance Company
Director, Pricing & Analytics	AF Group
Corporate Underwriting Strategist	AF Group
Senior Corporate Underwriting Consultant	AF Group
Underwriting Manager	Affinity Mutual Insurance Company
Chief Executive Officer	Agency Network Exchange, LLC
Senior Vice President, Business Development	Alexander & Schmidt
Regional Underwriter	Alfa Insurance Group
Underwriting Specialist	Alfa Insurance Group
Property & Commercial Technical Specialist	Alfa Insurance Group
Farm & Commercial Underwriting Manager	Alfa Insurance Group
Vice President, Underwriting	Allegany Insurance Group
Product Manager	AM Best
Senior Underwriting Manager	American Agricultural Insurance Company
Reinsurance Underwriter	American Agricultural Insurance Company
Senior Reinsurance Underwriter	American Agricultural Insurance Company
Underwriting Manager	American Agricultural Insurance Company
P&C Research & Product Development Manager	American Agricultural Insurance Company
Research & Product Development & ERM Specialist	American Agricultural Insurance Company
Catastrophe Analytics Analyst	American Agricultural Insurance Company
Legal Counsel	American Association of Insurance Services
Membership Development	American Association of Insurance Services
Commercial Lines Product Manager	American Association of Insurance Services
Vice President, Inland Marine	American Association of Insurance Services
Manager, Inland Marine	American Association of Insurance Services
Director, Merchant Acquisition	American Express
Loss Control Field Manager	American Family Insurance
CFR UW Compliance & Research Senior Specialist	American Family Insurance

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Underwriting Support & Strategy Senior Specialist	American Family Insurance
CFR Loss Control	American Family Insurance
State Product Manager	American Family Insurance
Product Senior Analyst	American Family Insurance
Underwriting Strategy & Support	American Family Insurance
CFR Underwriting Strategy & Support Specialist	American Family Insurance
Assistant VP, Customer Value Management	American Family Insurance
Underwriting Consultant	American Family Insurance
Commercial Farm Ranch UW Strategy Manager	American Family Insurance
Loss Control Representative	American Family Insurance
Underwriting Director	American Family Insurance
Underwriting & Systems Manager	American Family Insurance
Loss Control Specialist	American Family Insurance
Development Underwriter	American Family Insurance
Underwriting Administrator	American Family Insurance
Vice President, Underwriting	American National Insurance Company
Senior Managing Director	Aon Benfield
Managing Director	Aon Benfield
Reinsurance Broker	Aon Benfield
Vice President, Industry Technology	Arch Insurance Company
Managing Director	Arch Re
Vice President, Customer Success	Athenium Analytics
Assistant Vice President	Auto-Owners Insurance
Manager	Auto-Owners Insurance
Assistant Manager	Auto-Owners Insurance
Underwriter	Auto-Owners Insurance
Vice President	AXA XL
Regional Manager	AXA XL
Senior Automatics Underwriter	AXA XL
Senior Vice President	AXIS Reinsurance Company
Assistant Vice President	AXIS Reinsurance Company
Underwriter	AXIS Reinsurance Company
Commercial Business Development Underwriter	Ayr Farmers Mutual Insurance Company
Vice President of Underwriting	Badger Mutual Insurance Company
Marketing Coordinator	Badger Mutual Insurance Company
Director of Marketing	Badger Mutual Insurance Company
Marketing Assistant	Badger Mutual Insurance Company
Regional Manager	Badger Mutual Insurance Company
Workers Compensation Coordinator	Badger Mutual Insurance Company
Claims	Badger Mutual Insurance Company
Commercial Lines Underwriter	Badger Mutual Insurance Company

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Shareholder	Barrett Matura
Specialty Reinsurance Underwriter	Beazley Group
Underwriter	Beazley Group
Specialty Lines Treaty- BPS	Beazley Group
Product Solutions Underwriter	Beazley Group
Principal	Benet Consulting
Staff & Product Underwriting Manager	Berkley Agribusiness
Senior Underwriter	Berkley Agribusiness
Staff & Product Underwriting Specialist	Berkley Agribusiness
Vice President	Berkley Insurance Company
Executive Vice President & Chief Operating Officer	Berkley Re Solutions
Senior Vice President & Chief Marketing Officer	Berkley Re Solutions
Vice President, Sales	Betterview
Co-Founder & Chief Executive Officer	Betterview
Director, Sales	Betterview
Executive Director	Big I Virtual University
Chief Executive Officer	BMI Company, Inc.
Senior Commercial Underwriter	BMI Company, Inc.
Chief Operating Officer	BMI Company, Inc.
Commercial Underwriter	Brethren Mutual Insurance Company
Commercial Lines Underwriter	Broome Co-operative Insurance Company
Large Account Manager	Brotherhood Mutual Insurance Company
Senior Underwriting Regional Manager	Brotherhood Mutual Insurance Company
Sr. Underwriting Regional Manager, Large Accounts	Brotherhood Mutual Insurance Company
Regional Underwriting Manager	Brotherhood Mutual Insurance Company
Underwriting Manager	Brotherhood Mutual Insurance Company
Regional Underwriting Manager, Eastern Region	Brotherhood Mutual Insurance Company
Manager, Property Estimating	Brotherhood Mutual Insurance Company
Director of Underwriting	Brotherhood Mutual Insurance Company
Manager, Underwriting Services	Brotherhood Mutual Insurance Company
Manager, Underwriting Data & Quality Services	Brotherhood Mutual Insurance Company
Executive Vice President of Insurance Services	Brown & Joseph, Ltd.
Vice President of Business Development	Brown & Joseph, Ltd.
Manager, Product Development	Builders Mutual Insurance Company
Chief Information Officer	Builders Mutual Insurance Company
Underwriting Manager	Builders Mutual Insurance Company
Builders Risk & Inland Marine Specialist	Builders Mutual Insurance Company
Underwriting Trainer	Builders Mutual Insurance Company
Large Account Underwriting Specialist	Builders Mutual Insurance Company
Commercial Underwriting Supervisor	Cameron Mutual Insurance Company
Vice President, Underwriting	Cameron Mutual Insurance Company

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Underwriter	Cameron Mutual Insurance Company
Senior Commercial Underwriter	Cameron Mutual Insurance Company
Underwriting Director	Cameron Mutual Insurance Company
Director, Field Operations	Capital Insurance Group
Senior Product Manager	Capital Insurance Group
Manager of Underwriting Services	Caradoc Townsend Mutual Insurance Company
Manager, Agency Business Development	Caradoc Townsend Mutual Insurance Company
Director of Sales	CARFAX
National Sales Director	CARFAX
National Field Sales Executive	CARFAX
National Account Manager	CARFAX
Account Executive	CARFAX
Actuary & Data Scientist	CARFAX
Midwest Sales Manager	Carrier Management
Casualty Facultative	Casualty Facultative
Director of Commercial Lines	Celina Insurance Group
Commercial Lines Product Development Supervisor	Celina Insurance Group
Commercial Lines Underwriting Manager	Celina Insurance Group
Commercial Staff Underwriter	Central Mutual Insurance Company
Director	Chubb
Product Consultant	Church Mutual Insurance Company
Underwriting Supervisor	Church Mutual Insurance Company
Senior Product Analyst	Church Mutual Insurance Company
Underwriter	Church Mutual Insurance Company
Product Analyst	Church Mutual Insurance Company
Director of Innovation	Church Mutual Insurance Company
Underwriting Supervisor	Church Mutual Insurance Company, S.I.
Renewal Underwriter	Church Mutual Insurance Company, S.I.
Vice President, Chief Administrative Officer	Church Mutual Insurance Company, S.I.
Risk Manager	Clare Mutual Insurance Company
Assistant Vice President	Cognizant Technology Solutions
Corporate Commercial Lines Underwriting	Columbia Insurance Group
Senior Vice President & Chief Underwriting Officer	Columbia Insurance Group
Underwriting Manager	Columbia Insurance Group
Branch Underwriting Manager	Columbia Insurance Group
Special Lines Consultant	Co-operators General Insurance Company
Product Director	CoreLogic
Product Management	CoreLogic
Product Manager	CoreLogic
National Account Manager	Cortera
Senior Vice President, Financial Services	Cortera

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Commercial Product Manager	COUNTRY Financial
Senior Commercial Underwriter	COUNTRY Financial
Manager, Commercial Field Underwriting	COUNTRY Financial
Commercial Underwriting Manager	COUNTRY Financial
Commercial Underwriting Supervisor	COUNTRY Mutual Insurance Company
Product Development Analyst	COUNTRY Mutual Insurance Company
Vice President, Commercial Lines Underwriting	Cumberland Insurance Group
Commercial Lines Manager	Cumberland Insurance Group
Assistant VP, Commercial Lines Underwriting	Cumberland Mutual Fire Insurance Company
Commercial Underwriting Specialist	CUMIS Insurance Society, Inc.
Commercial Underwriting Specialist	CUNA Mutual Group
Chief Executive Officer	CyberCube Analytics
Director Business Development	CyberScout
Senior Director	CyberScout
Account Director	CyberScout
Vice President, Marketing	DataCubes
Sales Director	DataCubes
Vice President, Sales	DataCubes
Administrative Assistant	DataCubes
Marketing Specialist	DataCubes
Chief Operations Officer	DataCubes
Chief Analytics Officer	DataCubes
Partner	Deloitte Consulting LLP
Proprietor	Dick Clarke Insurance Answers LLC
Chief Underwriting Officer	Dryden Mutual Insurance Company
Senior Underwriter	Dryden Mutual Insurance Company
Executive Vice President, Sales	e2Value, Inc.
Director of Sales	e2Value, Inc.
Consultant & Actuary	e2Value, Inc.
Senior Vice President	e2Value, Inc.
Director, Product Development	Eagle Point Mutual Insurance Company
Manager, Commercial & Farm Underwriting	Edge Mutual Insurance Company
Senior Commercial Underwriter	Edge Mutual Insurance Company
National Account Executive	EFI Global
Senior National Account Executive	EFI Global
Senior Data Scientist	EMC Insurance Companies
Underwriting Consultant	EMC Insurance Company
Underwriting Specialist Corporate Office UW	EMC Insurance Company
Casualty Underwriting Specialist	EMC Insurance Company
Business Development Manager	Employers Mutual Casualty Company
Senior Reinsurance Account Underwriter	Employers Mutual Casualty Company

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Underwriting Product Specialist	Employers Mutual Casualty Company
Underwriting Product Consultant	Employers Mutual Casualty Company
Chief Research Officer	Encompass Compliance Corporation
Product Development Specialist	Encova Insurance
Assistant Vice President, Commercial Lines	Encova Insurance
Founder & Chief Executive Officer	Epoq, Inc.
Business Development Director	Epoq, Inc.
Vice President, Marketing	Epoq, Inc.
Senior Consultant	Equis Consulting
Managing Director	Ernst & Young
Senior Manager, Advisory	Ernst & Young
Tennessee Production Underwriter	Everett Cash Mutual Insurance Company
Account Executive	Experian
Commercial Business Center Director	Farm Bureau Financial Services
Commercial Vice President	Farm Bureau Financial Services
Commercial Underwriting Services Manager	Farm Bureau Financial Services
Commercial Underwriter	Farm Bureau Financial Services
Senior Commercial Underwriter	Farm Bureau Financial Services
Commercial Training Manager	Farm Bureau Financial Services
Commercial Training Consultant	Farm Bureau Financial Services
Commercial Products Manager	Farm Bureau Financial Services
Senior Product Analyst	Farm Bureau Financial Services
Commercial Product Analyst	Farm Bureau Financial Services
Data Analyst	Farm Bureau Financial Services
Business Center Director	Farm Bureau Financial Services
Commercial Analytics Manager	Farm Bureau Financial Services
Operations Manager	Farm Bureau Financial Services
Workers' Compensation Business Center Director	Farm Bureau Financial Services
Operations Vice President	Farm Bureau Financial Services
Risk Management Director	Farm Bureau Financial Services
Ag Marketing Underwriter	Farm Bureau Financial Services
Commercial Services Supervisor	Farm Bureau Financial Services
Commercial Underwriter II	Farm Bureau Financial Services
Commercial Underwriting	Farm Bureau Insurance of Michigan
Field Underwriter/Commercial Lines Product Lead	Farm Bureau Mutual Insurance Company of Arkansas, Inc.
Senior Product Development Analyst	Farm Bureau Mutual Insurance Company of Michigan
Product Analyst	Farm Bureau Mutual Insurance Company of Michigan
Commercial Field Underwriter	Farm Bureau Mutual Insurance Company of Michigan
Commercial Underwriting Manager	Farm Bureau Mutual Insurance Company of Michigan
Commercial Product Manager	Farm Bureau Property & Casualty Insurance Company
Business Center Director	Farm Bureau Property & Casualty Insurance Company

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Commercial Marketing Underwriter	Farm Bureau Property & Casualty Insurance Company
Training & Development Coordinator	Farmers Alliance Mutual Insurance Company
Regional Underwriting Manager	Farmers Alliance Mutual Insurance Company
Vice President	Farmers Insurance Company of Flemington
President & Chief Executive Officer	Farmers Insurance Company of Flemington
Assistant Underwriter	Farmers Insurance Company of Flemington
Registered In-House Counsel	Farmers Insurance Exchange
Vice President, Underwriting	Farmers Union Mutual Insurance Company
Commercial Business Center Director	FBL Financial Group
Director, Corporate Underwriting	FCCI Insurance Group
Underwriting Manager	Federated Rural Electric Insurance Exchange
Vice President, Reinsurance	Federated Rural Electric Insurance Exchange
Vice President, Underwriting	Federated Rural Electric Insurance Exchange
Underwriting Manager	Fire Districts of New York Mutual Insurance Company
Master Training Specialist	Focus 3
Commercial Lines Supervisor	Frankenmuth Mutual Insurance Company
Product Manager	Frankenmuth Mutual Insurance Company
Underwriting Supervisor	Frankenmuth Mutual Insurance Company
Commercial Lines Underwriter	Frankenmuth Mutual Insurance Company
Technical Coordinator, Underwriting	Frankenmuth Mutual Insurance Company
Underwriting Supervisor	Frederick Mutual Insurance Company
Underwriter	Friends Cove Mutual Insurance Company
Senior Vice President, Treaty Account Executive	Gen Re
Account Executive	Gen Re
Vice President	Gen Re
Chief Marketing & Brand Strategist	Gen Re
Senior Vice President   Treaty Manager	Gen Re
Vice President, Casualty Facultative Manager	Gen Re
Vice President, Claims	Gen Re
Senior VP, Treaty Line of Business Underwriter	Gen Re
Treaty Underwriter	Gen Re
Claim Executive	Gen Re
Regional Underwriting Manager	Gen Re
Underwriting Manager & Senior Vice President	Gen Re
Senior Actuary	Gen Re
Regional Program Specialist	Gen Re
Senior Vice President, Regional Manager	Gen Re
Commercial Underwriting Supervisor	Germania Insurance Company
Commercial Lines Associate Underwriter	Germania Insurance Company
Marketing Representative	Germania Insurance Company
Commercial Lines Underwriter	Germantown Mutual Insurance Company

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Director, Product Development	Goodville Mutual Casualty Company
Commercial & Farm Underwriting Manager	Goodville Mutual Casualty Company
Head of Commercial Insurance	Gore Mutual Insurance Company
National Product Manager	Gore Mutual Insurance Company
Director Commercial Insurance	Gore Mutual Insurance Company
Centre of Excellence Manager	Gore Mutual Insurance Company
Underwriter	Government Interinsurance Exchange
Underwriting Manager	Governmental Interinsurance Exchange
Vice President, Underwriting	Governmental Interinsurance Exchange
Assistant VP, Liability Product Manager	Grange Insurance
Commercial Lines, Underwriting Manager	Grange Insurance
Vice President, Chief Risk & Strategy Officer	Grange Insurance
Commercial Underwriter	Grange Insurance
Assistant Vice President, Liability Product Manager	Grange Mutual Casualty Company
Commercial Lines Home Office UW Consultant	Grange Mutual Casualty Company
Director, Commercial Underwriting	Grinnell Mutual Reinsurance Company
Manager - Training and Development	Grinnell Mutual Reinsurance Company
Manager, Commercial Underwriting	Grinnell Mutual Reinsurance Company
Quality Management Professional	Grinnell Mutual Reinsurance Company
Senior Underwriter, Commercial	Grinnell Mutual Reinsurance Company
Commercial Underwriting Manager II	GuideOne Insurance
Senior Vice President	Guy Carpenter & Company, LLC.
Business Development	Hagerty Insurance Agency
Assistant Director of Underwriting	HAI Group
Underwriting Quality Analyst	Harford Mutual Insurance Company
Underwriting Compliance Manager	Harford Mutual Insurance Company
Director, Underwriting	Harford Mutual Insurance Company
Underwriting Supervisor	Harford Mutual Insurance Company
Assistant Vice President, Underwriting	Harford Mutual Insurance Company
Assistant Vice President, Market Development	Hartford Steam Boiler Inspection and Insurance Company
Vice President, Product Development	Hartford Steam Boiler Inspection and Insurance Company
Assistant Vice President	Hartford Steam Boiler Inspection and Insurance Company
Director, Loss Control Services	Hartford Steam Boiler Inspection and Insurance Company
Vice President	Hartford Steam Boiler Inspection and Insurance Company
Client Operations Manager	Hartford Steam Boiler Inspection and Insurance Company
Assistant Vice President, Treaty Division	Hartford Steam Boiler Inspection and Insurance Company
Senior Vice President, Specialty Claim Unit	Hartford Steam Boiler Inspection and Insurance Company
Cyber Counsel	Hartford Steam Boiler Inspection and Insurance Company
Director Inspection Services Commercial Risk	Hartford Steam Boiler Inspection and Insurance Company
Commercial Lines Underwriting Manager	Hastings Mutual Insurance Company
Senior Advisor	Highway Loss Data Institute



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Underwriter	Homestead Mutual Insurance Company
Supervisor - Underwriting Commercial Lines	Hortica
Underwriting Manager	Hortica
Vice President	IMA Financial, Inc.
Commercial Lines Supervisor	IMT Insurance Company
Commercial Lines Underwriter	IMT Insurance Company
Vice President	Indiana Compensation Rating Bureau
Product Manager	Indiana Farm Bureau Insurance
Manager, Commercial Underwriting	Indiana Farm Bureau Insurance
Executive Director, Marketing Operations	Indiana Farm Bureau Insurance
Commercial Field Specialist	Indiana Farm Bureau Insurance
Director, Marketing Operations & Field Support	Indiana Farm Bureau Insurance
Commercial Lines Underwriting Manager	Indiana Farmers Mutual Insurance Company
Research & Development Pricing Analyst	Indiana Farmers Mutual Insurance Company
Assistant Vice President - Underwriting	Indiana Farmers Mutual Insurance Company
Customer Experience Manager	Indiana Farmers Mutual Insurance Company
Commercial Lines Underwriter	Indiana Farmers Mutual Insurance Company
Field Underwriting Specialist	Indiana Farmers Mutual Insurance Company
Solution Architect	Instec
Director of Solutions	Instec
Executive Vice President	InsurIQ
Senior Vice President	InsurIQ
Managing Partner	Insurtech Advisors
Commercial Lines Underwriting Manager	Integrity Insurance
Commercial Field Underwriter	Integrity Insurance
Senior Commercial Lines Underwriter	Integrity Mutual Insurance Company
Senior Vice President & Head of Platform	Intellect Design Arena
Director, Product Development	ISO Claims Solutions
Product Manager	ISO Claims Solutions
Vice President	ISO, A Verisk Business
Director of Commercial Casualty Product Dev.	ISO, A Verisk Business
Senior Product Marketing Manager	ISO, A Verisk Business
Vice President, Commercial Underwriting Products	ISO, A Verisk Business
Product Sales Executive	ISO, A Verisk Business
Regional Sales Executive	IVANS Insurance Solutions
Strategic Sales Specialist	IVANS Insurance Solutions
Director, Business Development	J.S. Held
Vice President of Commercial Lines	Jewelers Mutual Insurance Group
Underwriting Manager	Jewelers Mutual Insurance Group
Commercial Lines Underwriting Manager	Jewelers Mutual Insurance Group
Commercial Lines Staff Underwriter	Jewelers Mutual Insurance Group

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Professional Speaker	Jill Belconis Enterprises, LLC
Vice President, Commercial Lines Product	JMI Reports
Regional Account Manager	JMI Reports
Chief Strategy Officer	JMI Reports
Regional Sales Manager	JMI Reports
Commercial Lines Manager	Kent & Essex Mutual Insurance Company
Commercial Underwriting Manager	Kentucky Farm Bureau Mutual Insurance Company
Global Account Executive	Kreller Consulting
Director, Commercial Insurance	LexisNexis Risk Solutions
Vice President & GM, Commercial Insurance	LexisNexis Risk Solutions
Vertical Account Manager	LexisNexis Risk Solutions
Senior Director	LexisNexis Risk Solutions
Director, Commercial Vertical Markets	LexisNexis Risk Solutions
Senior Product Manager	LexisNexis Risk Solutions
Senior Statistical Modeler	LexisNexis Risk Solutions
General Manager	Liberty Mutual Equipment Breakdown
Operations Manager	Liberty Mutual Equipment Breakdown
Strategic Partnership Manager	Liberty Mutual Equipment RE
Underwriting Consultant	Liberty Mutual Insurance Company
Assistant Vice President, Underwriting	Lititz Mutual Insurance Company
Commercial Lines Product Manager	Lititz Mutual Insurance Company
Senior Underwriter	Lititz Mutual Insurance Company
Vice President, Underwriting	Lititz Mutual Insurance Company
Executive Director	Live Oak Bank
Strategic Planner	LIVELY
Senior Account Executive	Location, Inc.
Account Executive	Location, Inc.
Vice President	Maiden Re
Underwriter	Maiden Re
Underwriting Analyst	Maiden Re
Senior Consultant	Malecki Deimling Nielander & Associates
Commercial Lines Agent	Marshall Mutual Insurance Company
Account Manager	Mason Claims
Underwriter	McMillan-Warner Mutual Insurance Company
Manager, Underwriting	MEMIC
Vice President, Underwriting	MEMIC
Manager, Faith Based Lines	Mennonite Mutual Insurance Company
Corporate Program Underwriter	Merchants Insurance Group
Senior Staff Underwriter	Merchants Insurance Group
Corporate Program Underwriter	Merchants Insurance Group
Associate Product Manager	Merchants Insurance Group

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Consulting Actuary	Merlinos & Associates
Commercial Lines Underwriting Manager, North	Michigan Insurance Company
Commercial Lines Underwriting Executive	Michigan Insurance Company
Vice President, Operations	Michigan Insurance Company
Commercial Underwriting Manager, West	Michigan Insurance Company
Vice President Commercial Lines	Michigan Insurance Company
Commercial Lines Underwriting Manager	Michigan Insurance Company
Director of Underwriting & Product Development	Michigan Insurance Company
Director, Commercial Underwriting	Michigan Millers Mutual Insurance Company
Production Underwriter	Michigan Millers Mutual Insurance Company
Underwriting Manager	Michigan Millers Mutual Insurance Company
Senior Commercial Lines Underwriter	Mid-Hudson Co-Operative Insurance Company
Director, Sales & Marketing	Midwest Technical Inspections
Regional Account Manager	Midwest Technical Inspections
Assistant Commercial Lines Manager	MMG Insurance Company
Commercial Lines Senior Production Underwriter	MMG Insurance Company
Vice President of Commercial Lines	MMG Insurance Company
Lead Underwriter, Commercial Lines	MMG Insurance Company
President & Consulting Actuary	Moore Actuarial Consulting LLC
Assistant Vice President, Commercial Lines	Motorists Insurance Group
Director of Product Innovation	Motorists Insurance Group
VP, Commercial Lines Underwriting - Middle Market	Motorists Insurance Group
Senior Learning and Education Consultant	Motorists Insurance Group
Product Development Specialist	Motorists Insurance Group
Underwriter II	Mountain West Farm Bureau Mutual Insurance Company
Underwriter	Mountain West Farm Bureau Mutual Insurance Company
Commercial Underwriter	Mt. Morris Mutual Insurance Company
Senior Vice President	Munich Re, US
Senior Vice President & Client Manager	Munich Re, US
Vice President	Munich Re, US
Vice President, Strategic Products	Munich Re, US
Client Manager	Munich Re, US
Underwriting Team Lead	Munich Re, US
Property Underwriting Manager	Munich Re, US
Property Treaty Underwriter	Munich Re, US
Vice President, Property Underwriter	Munich Re, US
Vice President, Commercial Lines	Mutual Benefit Group
Director, Commercial Lines Underwriting	Mutual Benefit Group
Commercial Lines Underwriting Manager	Mutual Benefit Group
Vice President, Underwriting	Mutual Benefit Group
Research & Product Development Manager	Mutual Benefit Group

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Tactical Product & Compliance Supervisor	Mutual Benefit Group
Assistant Vice President, Reinsurance	Mutual Boiler Re
Assistant Vice President, Midwest Region	Mutual Boiler Re
Senior Engineering Exposure Analyst	Mutual Boiler Re
Reinsurance Territory Manager	Mutual Boiler Re
Vice President of Commercial and Farm Underwriting	Mutual of Enumclaw Insurance Company
Director of Talent Management, Learning & Development	Mutual of Enumclaw Insurance Company
Commercial Product Manager	Mutual of Enumclaw Insurance Company
Commercial Lines Underwriting Manager	Mutual of Enumclaw Insurance Company
Vice President - Underwriting	Mutual of Wausau Insurance Corporation
Vice President	Mutual Re
Associate Product Manager	Nationwide Insurance Company
Chief Product Officer	Neural Metrics
Chief Executive Officer	Neural Metrics
Underwriter	NHRMA Mutual Insurance Company
Accounting Assistant	NHRMA Mutual Insurance Company
Senior Vice President & Chief Underwriting Officer	NJM Insurance Group
Commercial Business Unit Leader	Norfolk & Dedham Group
Senior Commercial Lines Product Analyst	Norfolk & Dedham Group
Commercial Lines Business Analyst	Norfolk & Dedham Group
Internal Auditor	Norfolk & Dedham Group
Senior Commercial Lines Underwriter	Norfolk & Dedham Group
Commercial Underwriter	Norfolk & Dedham Group
Commercial Underwriting Associate	Norfolk & Dedham Group
Assistant Manager, Commercial Lines	North Star Mutual Insurance Company
Commercial Manager	North Star Mutual Insurance Company
Professor	Northern Illinois University
Insurance Specialist	Nova Mutual Insurance Company
Senior Vice President	Novarica
Senior Product Manager	NSI - A Division of West Bend Mutual Insurance Company
Underwriting Manager	NSI - A Division of West Bend Mutual Insurance Company
Director of Sales	Octo Telematics
Marketing Manager	Octo Telematics
Product Specialist	Ohio Mutual Insurance Group
Principal	Oliver Wyman Actuarial Consulting
Director, Business Development	OneShield Software Inc
Lead Mechanical Engineer	Optimal Design
Commercial Lines Underwriter	Oregon Mutual Insurance Company
Commercial Lines Business Unit Manager	Oregon Mutual Insurance Company
Sales	Origami Risk
Commercial Lines Underwriter	Oswego County Mutual Insurance Company

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Senior Vice President	Partner Reinsurance Company
Vice President	Partner Reinsurance Company
Underwriter	Partner Reinsurance Company
Underwriting Manager	Partners Mutual Insurance Company
Territory Manager	Partners Mutual Insurance Company
President & Chief Executive Officer	Partners Mutual Insurance Company
Senior Vice President	PCMS
Commercial Lines Research & Development Manager	Pekin Insurance
Director of Commercial Lines Underwriting	Pekin Insurance
Commercial Lines Territory Underwriting Manager	Pekin Insurance
Vice President of Commercial Lines Underwriting	Pekin Insurance
Commercial Lines Underwriter I	Pekin Insurance
Assistant VP, Commercial Lines Underwriting	Pekin Insurance
Vice President of Commercial Lines	Penn National Insurance
Territory Manager	Penn National Insurance
President & Chief Executive Officer	Penn National Insurance
Underwriting Manager	Penn National Insurance
Vice President, Underwriting	Pennsylvania Lumbermens Mutual Insurance Company
Business Development Representative	Pennsylvania Lumbermens Mutual Insurance Company
Vice President	Pennsylvania Lumbermens Mutual Insurance Company
Underwriter	Pennsylvania Lumbermens Mutual Insurance Company
Senior Vice President - CIO	Pharmacists Mutual Insurance Company
Consulting Actuary	Pinnacle Actuarial Resources, Inc.
Director, Marketing Communications	Pinnacle Actuarial Resources, Inc.
Associate Actuary	Pinnacle Actuarial Resources, Inc.
Assistant Director, Commercial Lines Underwriting	Pioneer State Mutual Insurance Company
Director, Underwriting	Pioneer State Mutual Insurance Company
General Manager, North America	Planck
Business Development	Planck
Product Manager	Planck
Marketing Manager	Planck
Product Analyst	Planck
Corporate Commercial Insurance Manager	Portage Mutual Insurance Company
Commercial Lines Manager	Portage Mutual Insurance Company
Director of Commercial Lines Underwriting	Preferred Mutual Insurance Company
President	Quality Process Consultants, Inc.
Commercial Underwriting Manager	RAM Mutual Insurance Company
Senior Underwriter	RAM Mutual Insurance Company
Senior Systems Analyst	RAM Mutual Insurance Company
Marketing Representative	RAM Mutual Insurance Company
Commercial Specialist	Red River Mutual Insurance Company

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Commercial Line Manager	Red River Mutual Insurance Company
Regional Sales Manager	Reliable Reports, Inc.
Senior Analyst	Renaissance Reinsurance
Owner	Risk Education Strategies
Chief Executive Officer	RiskGenius
Product Analyst II	Rockford Mutual Insurance Company
Assistant Commercial Underwriting Manager	Rockford Mutual Insurance Company
Director, Underwriting	Rockford Mutual Insurance Company
Assistant Vice President, Research & Development	Rockford Mutual Insurance Company
Director - Research & Development	Rockford Mutual Insurance Company
Chief Marketing Officer & Sales	Roost
Director, US Insurance Sales	Roost
Senior Director, US Insurance Sales	Roost
Manager, Farm Lines Underwriting	Rural Mutual Insurance Company
Director of Underwriting	Rural Mutual Insurance Company
Commercial Lines Manager	Rural Mutual Insurance Company
Commercial Lines Underwriter	Rural Mutual Insurance Company
Territory Underwriter	Rural Mutual Insurance Company
Vice President	Sandbox Industries
Vice President	SCOR Re
Vice President, Commercial Lines Underwriting	SECURA Insurance
Director of Training	SECURA Insurance
Commercial Lines Underwriting Director	SECURA Insurance
Underwriting Director - Commercial	SECURA Insurance
Specialty Lines Training Manager	SECURA Insurance
Specialty Lines Underwriting Supervisor	SECURA Insurance
Director, Commercial Underwriting	Security Mutual Insurance Company
Corporate Underwriting Product Specialist	Sentry Insurance
Product Specialist	Sentry Insurance
Senior Vice President	SFM Mutual Insurance Company
Vice President & Director, Underwriting	SFM Mutual Insurance Company
Director of Commercial Lines Underwriting	Shelter Insurance
Lead Underwriter	Shelter Insurance
Senior Business Improvement Underwriter	Shelter Insurance
Supervisor	Shelter Insurance
Commercial Underwriting Supervisor	Shelter Insurance
Underwriting Supervisor	Shelter Insurance
Senior Commercial Underwriter	Shelter Insurance
President & CEO	Society Insurance
Vice President of Underwriting	Society Insurance
Director of Underwriter	Society Insurance

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Commercial Underwriting Manager	Society Insurance
Senior Vice President & Chief Operations Officer	Society Insurance
Vice President, Underwriting & Risk Control	Society Insurance
Staff Underwriting Specialist	Society Insurance
Commercial Underwriter	Society Insurance
Vice President	Sompo International
Senior Vice President	Sompo International
Senior Underwriter, Regional	Sompo International
Product Lead, Farm & Commercial	Southern Farm Bureau Casualty Insurance Company
Product Manager	Southern Farm Bureau Casualty Insurance Company
Commercial Lines Underwriter	Southern Trust Insurance Company
Speaker	Southwestern Consulting
Underwriting Manager	Sovereign Insurance
Equipment Breakdown Manager	Sovereign Insurance
Regional Manager	Sovereign Insurance
Vice President	SpeedGauge
Director	State Farm Insurance
Property & Casualty Underwriting Analyst	State Farm Insurance Companies
Property & Casualty Business Analyst	State Farm Insurance Companies
Underwriting Manager	State Farm Insurance Companies
P&C Underwriting Analyst	State Farm Mutual Automobile Insurance Company
Underwriting Product Manager	State Farm Mutual Automobile Insurance Company
Underwriting Analyst	State Farm Mutual Automobile Insurance Company
Modeling & Technology Manager	State Farm Mutual Automobile Insurance Company
Senior Underwriter	Sterling Insurance Company
Underwriter	Sterling Insurance Company
Senior Treaty Underwriter & Team Leader	Swiss Re
Vice President	Swiss Re
Market Underwriter	Swiss Re
Treaty Underwriter	Swiss Re
Senior Treaty Underwriter	Swiss Re
President & Chief Executive Officer	Synergy Comp Insurance Company
Business Ops Consultant	Texas Mutual Insurance Company
Assistant Vice President	The Andover Companies
Assistant Secretary	The Andover Companies
Director	The Andover Companies
Special Lines Consultant	The Co-operators
Special Lines Coach	The Co-operators
Assistant Vice President, Region Distribution	The Co-operators
National Portfolio Specialist	The Co-operators
Technical Specialist	The Co-operators

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Director, Business Development	The Floow
Senior Director of Knowledge Resources	The Institutes
Vice President	The Institutes RiskBlock Alliance
Commercial Lines Underwriting Director	The Main Street America Group
Commercial Lines Underwriting Supervisor	The Main Street America Group
Director, CL Corporate & Field Underwriting	The Main Street America Group
Business Development Director	The National Alliance for Insurance Education & Research
Managing Director	The Nolan Company
Commercial Lines Business Development Manager	The Portage La Prairie Mutual Insurance Company
Vice President, Reinsurance & Programs	Tokio Marine HCC
Commercial/Farm Underwriting Manager	Town & Country Mutual Insurance Company
Senior Vice President	TransRe
Vice President	TransRe
Director, Insurance Product Development	TransUnion
MAE, Strategic & National Accounts	TransUnion
Sales Director	TransUnion
Vice President	TransUnion
Director Product Development	TransUnion
Commercial Sales Leader	TransUnion
Senior Director, Product Management	TransUnion
Insurance Director of Telematics and Product Development	TransUnion
New Business Lead	Travelers BoilerRE
Regional Director	Travelers BoilerRE
Senior Product Analyst	UFG Insurance Group
Commercial Lines Underwriting Supervisor	UFG Insurance Group
Commercial Lines Underwriter	Union Mutual Fire Insurance Company
AVP, Commercial Lines Underwriting & Product Dev.	Union Mutual Fire Insurance Company
Commercial Underwriting Manager	United Farm Family Mutual Insurance Company
Product Analyst	United Fire & Casualty Company
Vice President & Corporate Underwriting Manager	United Fire Group
Lead Analyst	United Fire Group
Commercial Underwriting Supervisor	United Fire Group
Product Model Analyst	United Fire Group
Director, Center for Risk & Uncertainty Management	University of South Carolina
Product Management Director	USAA Insurance Agency
Director, Casualty Product Development	Verisk Analytics, Inc.
Director of Operations	Verisk Analytics, Inc.
Senior Actuarial Associate	Verisk Analytics, Inc.
Senior Product Marketing Manager	Verisk Analytics, Inc.
Director, Commercial Auto Underwriting	Verisk Analytics, Inc.
Vice President, Community Hazard Mitigation	Verisk Analytics, Inc.



Sample List of Commercial Lines Seminar Attendees  
2018 - 2020

Senior Principal and Head of the Division, MarketStance	Verisk Analytics, Inc.
Commercial Casualty Product Development Lead	Verisk Analytics, Inc.
MarketStance Product Specialist	Verisk Analytics, Inc.
Commercial Lines Underwriting Manager	Vermont Mutual Insurance Company
Vice President, Payer Sales	VPay
Sales Executive	VPay
Partner	Ward Group - Aon
Vice President, Underwriting	Wayne Cooperative Insurance Company
Director, Underwriting & Marketing	Wayne Insurance Group
Commercial Underwriter	Wayne Insurance Group
Senior Business Analyst	Wayne Insurance Group
Assistant Vice President	Weber Associates
Commercial Lines Product Manager	West Bend Mutual Insurance Company
Commercial Lines Product Specialist	West Bend Mutual Insurance Company
Underwriting Consultant - Large Accounts	West Bend Mutual Insurance Company
Underwriting Director	West Bend Mutual Insurance Company
Assistant Vice President, Underwriting	West Bend Mutual Insurance Company
Director, Specialty Lines Underwriting	West Bend Mutual Insurance Company
Commercial Lines Senior Underwriter	West Bend Mutual Insurance Company
Commercial Lines Training Specialist	West Bend Mutual Insurance Company
Senior Product Manager	West Bend Mutual Insurance Company
Assistance Vice President, Loss Control	West Bend Mutual Insurance Company
Director of Actuarial	West Bend Mutual Insurance Company
Product Specialist II	West Bend Mutual Insurance Company
Senior Vice President, Chief Information officer	West Bend Mutual Insurance Company
Senior Human Resources Business Partner	West Bend Mutual Insurance Company
Commercial Underwriter	Western National Insurance
Business Development Analyst	Western National Insurance
Vice President, Commercial Lines Underwriting	Western National Insurance Group
Senior Vice President, Chief Underwriting Officer	Western National Insurance Group
Commercial Lines Manager	Western National Mutual Insurance Company
Commercial Lines Profit & Product Leader	Westfield
Mid Market Underwriting & Sales Leader	Westfield
Consulting Underwriter	Westfield
Mid Market Region Leader	Westfield
Senior Risk Control Representative	Westfield
Small Business Product Development Leader	Westfield
Risk Control Consultant	Westfield
Product Development Analyst	Westfield
National Small Business Sales & UW Leader	Westfield
Product Development Leader	Westfield

Sample List of Commercial Lines Seminar Attendees  
2018 - 2020

Risk Control Leader	Westfield
Commercial Lines Product Development Manager	Westfield
Chief Distribution Officer	Westfield
Auto Unit Leader	Westfield
Reinsurance Analyst	Willis Towers Watson
Senior Consultant	Willis Towers Watson
Director	Willis Towers Watson
Senior Director	Willis Towers Watson
Underwriter	Wisconsin Mutual Insurance Company
Underwriting Assistant	Wisconsin Mutual Insurance Company
Manager, Underwriting	Wisconsin Reinsurance Corporation
Loss Control Consultant	Wisconsin Reinsurance Corporation
Commercial Underwriting Consultant	Wisconsin Reinsurance Corporation
Vice President, Sales & Marketing	Workers' Compensation Trust
Assistant Vice President, Business Development	WSRB
Executive Vice President	Wyandot Mutual Insurance Company
Underwriter	Wyandot Mutual Insurance Company
Vice President	XL Catlin
Midwest Regional Manager	XL Catlin