



Underwriting Webinar Series – Closing the Gap in Home-Based Business Coverage

Tuesday, June 20, 2017, 2:00 p.m.

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Richard Walsh is a senior education consultant with more than 20 years of insurance experience. He began his insurance career with American International Group as a sales and service insurance agent. Rick also worked for Allstate as a casualty claims adjuster and as a personal lines insurance agent specialist for Countrywide Insurance Services. Rick joined The Motorists Insurance Group in 2005 as a senior underwriter and has been in learning and education since 2006.

Rick specializes in corporate and agent insurance training and education and is a continuing education instructor in multiple states, focusing on personal lines, commercial lines, and ethics courses. He has facilitated dozens of classes for The Motorists Insurance Group and affiliated companies such as Consumers Insurance in Murfreesboro, Tenn., Wilson Mutual Insurance in Sheboygan, Wis., Phenix Mutual Insurance in Concord, N.H., and Iowa Mutual Insurance Company in Dewitt, Iowa.

Rick is the vice chairman of the Personal Lines Interest Group of the CPCU Society and is the treasurer of the Columbus chapter of CPCU. He is also on the Ohio Dominican University RIS board of advisors. Rick writes personal lines-focused articles, performs webinars, and is a faculty member of the National Alliance. Rick has also spoken at the NAMIC Personal Lines Seminar.

In 1995, Rick earned a bachelor's degree in business administration with a major in marketing and a minor in wholesale distribution from the University of North Florida. Rick lives in Bexley, Ohio, with his wife and their three children.

Webinar Description:

Standard homeowners and business owners policies have coverage gaps for home businesses. This gap can leave people who are their own bosses in precarious positions. This session will delve into home-based business risks, including liability, telecommuting, cyber liability, and auto, and will discuss how to close the coverage gaps. Generation Z's impact on the home-business world will also be explored.