The following charts present numeric data in quartiles, values that divide a list of numbers into quarters.

- **25th Percentile/first quartile**: 25% of the data falls below this percentile.
- **50th Percentile/Median**: The median represents the middle number where 50% of answers are lower and 50% are higher.
- **75th Percentile/third quartile**: 75% of the data falls below this percentile.

The data displayed on the following charts represent the total responses in the database based on the filter options selected.

On each of the horizontal bar graphs, the answers you provided are indicated by a gray bar.
Year: 2016

Active Filter(s):

Net Loss Ratio

- 25th Percentile: 34.49%
- Median: 47.79%
- 75th Percentile: 57.56%
- My Company (86th): 63.49%
Year over Year Change: Net Loss/LAE Ratio

% Change

25th Percentile  Median  75th Percentile

-32.0%  -13.7%  11.4%  52.6%

My Company (95th)
Assistant Company Manager - Total Annual Compensation

Year: 2016

- **My Company**: $50,700 + $1,521 = $52,221
- **25th Percentile**: $46,996 + $1,920 = $48,916
- **50th Percentile**: $60,000 + $1,920 = $61,920
- **75th Percentile**: $84,693 + $5,076 = $89,769

- **Base Salary**
- **Bonus/Incentive Pay**
Maximum 401K Employer Contribution

Year: 2016

Active Filter(s):

- My Company (25th)
Distribution Method of Board Materials

- Internal or external board portal (18%)
- Secured email (23%)
- Unsecured email (26%)
- US Mail (42%)
- In person at meetings (70%)
Approach to Director Education

- No Director education provided (7%)
- Favor low or no cost Director education (9%)
- Primarily focus on informal Director education (21%)
- Budget for Director education (35%)
- Encourage/Promote formal Director education (77%)
- Reimburse formal Director education (79%)