



## TUESDAY, JULY 25

2:00 – 6:00 p.m.

### Registration and Event Information Desk

6:30 – 10:00 p.m.

### Optional Activity: Indianapolis Indians Baseball Game

After getting settled in Indianapolis, unwind and network with fellow attendees while enjoying America's favorite pastime. Get a true Indianapolis sports fan experience by heading to Victory Field to watch the Indianapolis Indians take on the Louisville Bats.

The stadium is a five-minute walk from the hotel, so it's easy to get to and leave when you are ready. If you can't make it to dinner before the game, don't worry; Victory Field offers many ballpark classics – from hot dogs to peanuts to Cracker Jack – for only \$1

on Tuesday nights. You won't want to miss this opportunity to root, root, root for the home team.

*The cost of this activity is \$35 and includes admission to the Indianapolis Indians game and \$15 to spend on concession items or at the team store.*

## WEDNESDAY, JULY 26

7:30 a.m. – 12:45 p.m.

### Registration and Event Information Desk

9:00 – 10:25 a.m.

### NAMIC Welcome, Keynote Address, and Farm Learning Lab Preview

Join this session, led by Purdue University's professor of Agricultural and Biological Engineering Bill Field, to discuss how and why agricultural operations today are "not your grandpa's farm" anymore.

#### Bill Field

Professor, Agricultural and Biological Engineering  
Purdue University

10:25 – 10:45 a.m.

### Networking Break

Join us in Grand Ballroom Foyer to chat with fellow attendees, grab a bite to eat, and stretch your legs.

10:45 – 11:45 a.m.

### General Session: Live Line Electrical Demonstration

Join SCI REMC for a live line electrical demonstration. You'll learn about electrical safety procedures, possible hazards, and ways to mitigate risks when dealing with electricity. This unique, interactive, and exciting presentation is a sure way to spark your interest in electrical safety.

11:45 a.m. – 12:45 p.m.

### Attendee Lunch

12:45 p.m.

### Buses Depart for Farm Learning Lab

1:30 – 4:30 p.m.

### Farm Learning Lab

The Farm Learning Lab is a popular and unique learning experience during the Agricultural Risk Inspection School. Attendees participate in a peer-led, hands-on mock inspection of an area agricultural operation, allowing in-the-field experience with the same experts leading the educational sessions.

Tuttle Orchards, a family-owned-and-operated farm located in Greenfield, Indiana, began as an operation focused on growing fruit trees. The family has since expanded the business to become an agritourism destination that offers apple picking, a corn maze, wagon rides, you-cut wildflowers, pick-your-own pumpkins, a farm store and café, and more. The orchard also hosts seasonal celebrations and various classes and workshops, including vegetable gardening, canning, and freezing.

6:00 – 7:00 p.m.

### Networking Reception



## THURSDAY, JULY 27

7:00 a.m. – 4:20 p.m.	<b>Registration and Event Information Desk</b>
7:00 – 8:00 a.m.	<b>Attendee Breakfast and Peer-to-Peer Roundtable Discussions</b>
8:00 – 9:00 a.m.	<p><b>EDUCATIONAL SESSIONS</b></p> <p><b>A. Core Educational Session: Propane Loss Control Basics</b></p> <p>Liquid propane is the most common gas used on farms to heat building, cook, and dry grain. During this session, attendees will learn the important physical properties of propane gas every loss control professional should be aware of. Attendees will also gain knowledge of some common issues encountered on farm installations.</p> <p><b>Ryan Michalek, PE</b> Risk Management Property Engineer Nationwide Insurance</p> <p><b>B. Outbuilding Profitability – Proper Risk Classification and the Implications of When You Don't</b></p> <p>Outbuildings have been unprofitable business for many carriers because of catastrophe activity the last five years. Join this session to learn how ISO/AAIS risk type outbuildings play a key role in the profitability of an operation.</p> <p><b>Scott Barhorst, AFIS, PFMM</b> Managing Director of Agriculture Brokerage Aon Reinsurance Solutions</p>
9:00 – 9:20 a.m.	<p><b>Networking Break</b></p> <p>Join us in Grand Ballroom Foyer to chat with fellow attendees, grab a bite to eat, and stretch your legs.</p>
9:20 – 10:20 a.m.	<p><b>EDUCATIONAL SESSIONS</b></p> <p><b>A. Core Educational Session: Livestock Confinements – The Good, the Bad, and the Ugly</b></p> <p>Farmers have been housing livestock in confinement buildings for decades. Housing livestock indoors provides many advantages for the animals and the producer; unfortunately, it provides many challenges when it comes to insurance. During this session, we will look at the types of confinement buildings and their advantages and disadvantages. The session will also discuss specific items to look for during an inspection.</p> <p><b>John Nagle</b> Farm Training Specialist Indiana Farm Bureau Insurance Company</p> <p><b>B. Property Loss Prevention in the Insurance Field: Solar and Wind</b></p> <p>This session will cover solar and wind as it relates to property insurance. Attendees will learn about solar panels and how they can affect risk quality. The topic of wind will be covered in a similar format and discuss how to reduce losses relating to high-speed wind events.</p> <p><b>Jim Wible, CFPS</b> Senior Engineering Exposure Analyst Mutual Boiler Re</p>
10:20 – 10:40 a.m.	<p><b>Networking Break</b></p> <p>Join us in Grand Ballroom Foyer to chat with fellow attendees, grab a bite to eat, and stretch your legs.</p>
10:40 – 11:40 a.m.	<p><b>EDUCATIONAL SESSIONS</b></p> <p><b>A. Infrared Thermography – When Things Are Heating Up</b></p> <p>The use of thermal imaging and infrared thermography technology is growing in the insurance loss control field, with the primary use on farm risk assessments focused on electrical equipment. Thermal imaging is an effective tool to help identify problems in their early stages, often before other methods can detect them. During this session, attendees will gain insights into the technology, how it is being used during everyday agricultural risk surveys, what type of equipment is suitable, and the training requirements. Practical application will be demonstrated during the Farm Learning Lab.</p> <p><b>Ward Henderson, CFPS, CRM</b> Western Loss Control Manager The Wawanesa Mutual Insurance Company</p>

**THURSDAY, JULY 27 CONTINUED**

**B. Labor Shortages and the Impact on Worker Safety**

Labor shortages in agriculture are not new, but they do seem to be getting worse. Contributing factors to these shortages include the aging workforce, declining rural populations, difficulties accessing foreign labor, the stressful nature of agricultural work. For agritourism operations, staffing is further complicated by the need for seasonal employees with varying skill sets. As the labor shortage issues worsen, farmers have adopted a variety of strategies, some of which may negatively impact worker safety. During this interactive session, we will explore the background of agricultural labor shortages, the contributing factors, and the strategies producers are employing to address these shortages. We will also discuss the potential ramifications of these strategies and how some of them can be modified to create a safer working environment.

**Marsha Salzwedel, EdD**

Project Scientist

National Farm Medicine Center/National Children’s Center for Rural and Agricultural Health and Safety

11:40 a.m. – 12:40 p.m.

**Attendee Lunch**

12:40 – 1:40 p.m.

**EDUCATIONAL SESSIONS**

**A. Biodigesters**

Biodigesters are part of a gas recovery system turning animal waste into usable fuel – mainly methane gas. Biodigesters’ popularity is on the rise, mainly for their ability for farms to add another revenue stream while providing green energy, but it doesn’t mean these systems come without risks. Fires, explosions, and equipment breakdowns are all potential exposures with these systems. Proper understanding of the process, the equipment involved, and the associated hazards are critical for any farm risk program. This session will cover these relevant topics.

**Jim Wible, CFPS**

Senior Engineering Exposure Analyst

Mutual Boiler Re

**B. A Look at Rural Fire Responses: From Staffing to Water to Public Protection Classes**

Fires that occur in rural areas often present challenges that are quite different from those that happen within city limits. When fire hydrants are not available and volunteers are providing the response, small fires can quickly become catastrophic. This session will examine how various elements must come together for an effective fire response and how the response can be assisted with pre-incident planning. The session will also explore the ISO Public Protection Class program, review how it should be applied to insured properties, and discuss how grades are determined.

**Benjamin Peetz, CSP, CFPS, AFIS**

Risk Control Consultant

Westfield

1:40 – 2:00 p.m.

**Networking Break**

Join us in Grand Ballroom Foyer to chat with fellow attendees, grab a bite to eat, and stretch your legs.

2:00 – 3:00 p.m.

**EDUCATIONAL SESSIONS**

**A. Overview of Food Safety Risks and Regulatory Compliance for Orchards**

Join Purdue University’s Amanda Deering for a discussion on food safety concerns at typical agritourism destinations, including pumpkin patches and apple orchards. Topics of discussion will include protocols and best practices for food safety and the sale of produce, food handling and preparation requirements when food service is available, and best practices when selling third-party food products.

**Amanda J. Deering**

Associate Professor, Fresh Produce Food Safety, Department of Food Science

Purdue University

**B. Precision Ag and the Next 10 Years, A Product Managers Perspective**

This session is a review of the precision ag marketplace from an underwriting perspective. First, it will discuss trends in technology, climate, and efficiencies that will continue to effect coverages needs. Next, it will look at autonomy, connected devices, and the impact cyber plays. The session will wrap up with a discussion on how we can integrate IoT and loss control solutions into solutions to mitigate increasing frequency and severity.

**Ken Grothe, CPCU, AIC**

Assistant Vice President – Treaty

The Hartford Steam Boiler Inspection and Insurance Company



## THURSDAY, JULY 27 CONTINUED

3:00 – 3:20 p.m.

### Networking Break

Join us in Grand Ballroom Foyer to chat with fellow attendees, grab a bite to eat, and stretch your legs.

3:20 – 4:20 p.m.

### Closing General Session: Agritourism Risk Management: Reducing Liability and Safeguarding Visitors

More than 70 million people visit farms and ranches annually, and about 24 million of them are children. That's a lot of people who are unfamiliar with the agricultural environment ... and the hazards found in it. This interactive session will start with an introduction to agritourism risk management issues – including discussion on various types of agritourism activities, common causes of injury on agritourism operations, and reducing liability/leveraging coverage from liability laws – followed by an interactive discussion of real-life injuries. The session will wrap up with an introduction to strategies that can help identify risks and hazards as well as resources that can be used to help mitigate them.

#### Marsha Salzwedel, EdD

Project Scientist

National Farm Medicine Center/National Children's Center for Rural and Agricultural Health and Safety

4:20 p.m.

### Event Concludes

5:30 – 9:00 p.m.

### Optional Activity: Traders Point Creamery Tour and Dinner

End your trip to Indianapolis with a visit to Traders Point Creamery, a family owned, handcrafted creamery and farmstead restaurant. Start your visit with farm history and visiting the milking parlor. After the tour, enjoy a seasonal farm-to-table three-course dinner and drinks with your peers before heading back to the hotel.

The cost of this activity is \$160 and includes a tour of Traders Point Creamery, a seasonal farm-to-table three-course dinner, and two drink tickets. Transportation will leave the hotel at 5:30 p.m.

## THURSDAY, AUGUST 3

12:00 – 1:10 p.m.

### Core Educational Session: Basics of Ag Liability

As a loss control representative, it is important to spend time learning how to identify risk and prioritize loss control recommendations. These tools will help individuals provide impactful liability loss control recommendations to today's ag operations. During this session, we will discuss and consider common liability exposures in ag operations.

#### Jill Scott, AINS, AAIC Ag Advisor, LSSGB, CPCU, MSM

Ag Operations Director

Farm Bureau Financial Services – Underwriting Shared Services

1:10 – 1:20 p.m.

### Break

1:20 – 2:20 p.m.

### Core Educational Session: Evaluating Building Structures

When evaluating any structure, the key to producing the best coverage analysis is knowing pertinent details – how the building is constructed, the age of the building, the building's original purpose, and if the building has undergone any updates or additions. Whether its use is for business or residential purposes, knowing the facts of the structure is critical to getting proper and concise evaluations. This session will help you understand what to look for during an evaluation, including identifying potential issues and high-risk property, learning to see the unseen, and knowing what questions to ask to produce high-quality evaluations and establish yourself as a highly efficient underwriter and evaluation expert.

#### Glenn Bearden

Senior Data Solutions Consultant

CoreLogic

2:20 – 2:30 p.m.

### Break

2:30 – 3:30 p.m.

### Core Educational Session: Solid Fuel Heating – Burn It Safe

This session is an introductory-level review of solid fuel burning appliance installations, focusing on the requirements of NFPA 211. We will review the requirements for appliance types as well as chimney and venting requirements and discuss how to identify and address common deficiencies.

#### Ward Henderson, CFPS, CRM

Western Loss Control Manager

The Wawanesa Mutual Insurance Company