

Created On: 3/22/2018  
Created By: XYZ Mutual Insurance Company  
Company Manager



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13 slide(s) shown, with average of 51 responses per slide.

The following charts present numeric data in quartiles, values that divide a list of numbers into quarters.

- 25<sup>th</sup> Percentile/first quartile = 25% of the data falls below this percentile.
- 50<sup>th</sup> Percentile/Median = The median represents the middle number where 50% of answers are lower and 50% are higher.
- 75<sup>th</sup> Percentile/third quartile = 75% of the data falls below this percentile.  
The data displayed on the following charts represent the total responses in the database based on the filter options selected.

On each of the horizontal bar graphs, the answers you provided are indicated bar a gray bar.

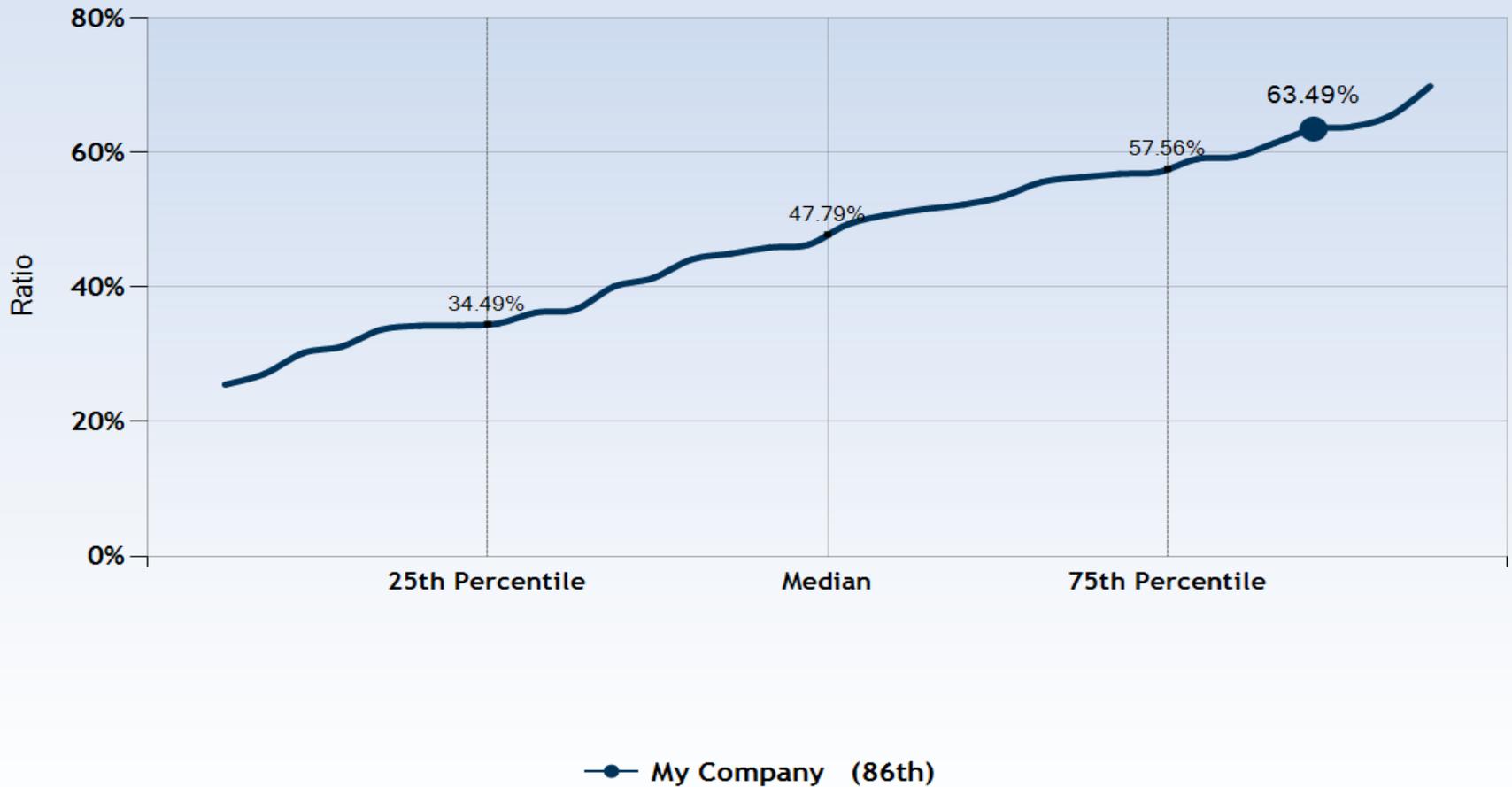
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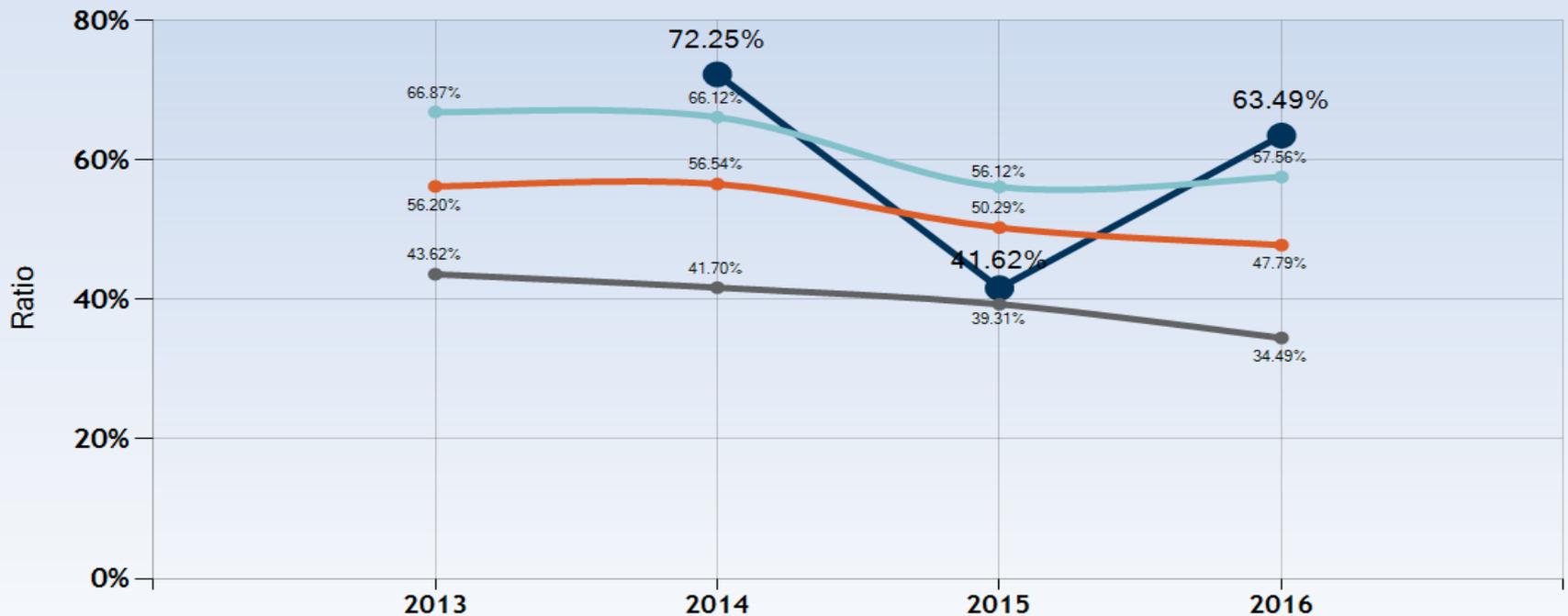
### Net Loss Ratio



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### Yearly Trend: Net Loss Ratio

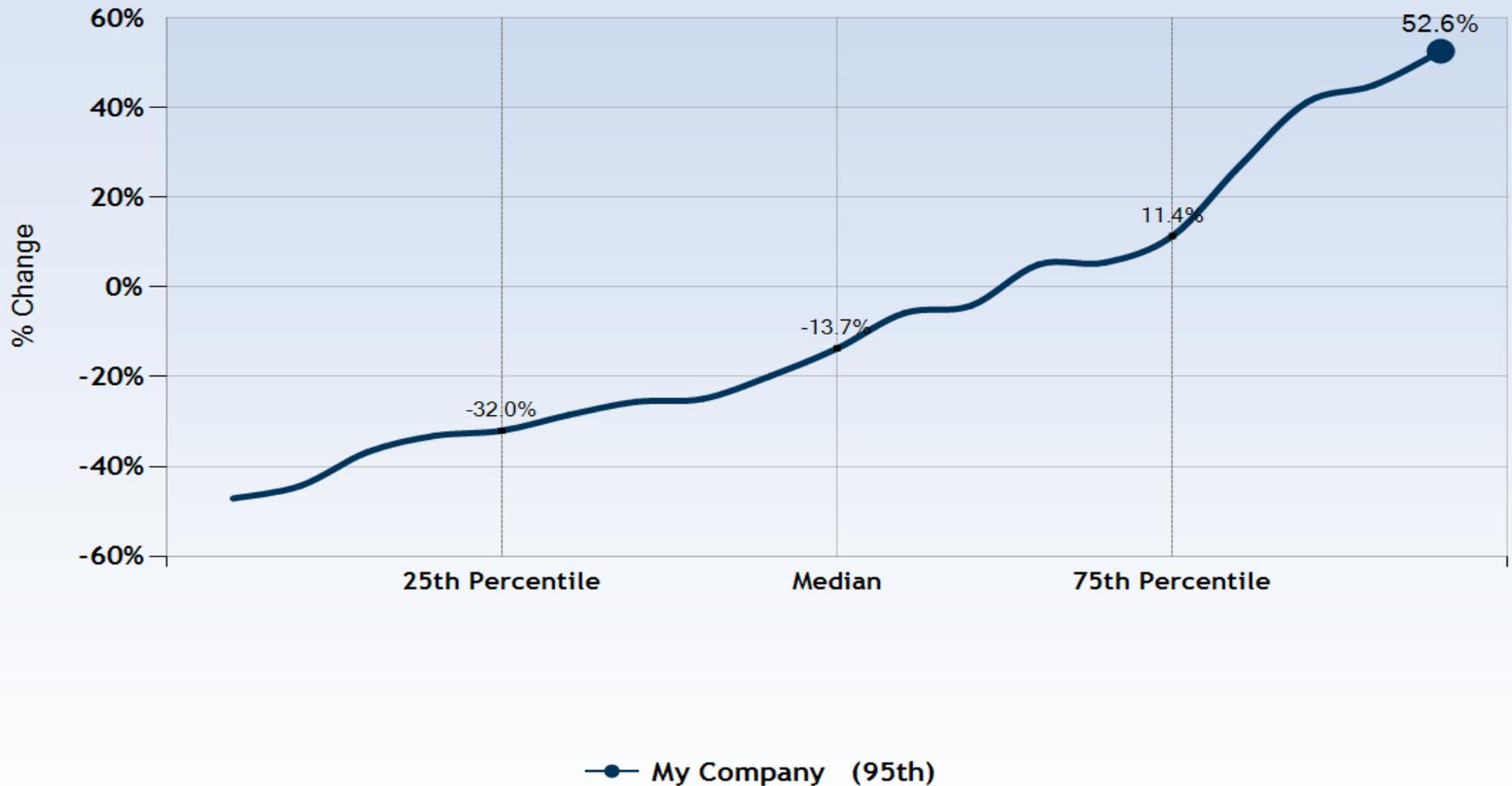


● My Company   
 ● 25th Percentile   
 ● 50th Percentile   
 ● 75th Percentile

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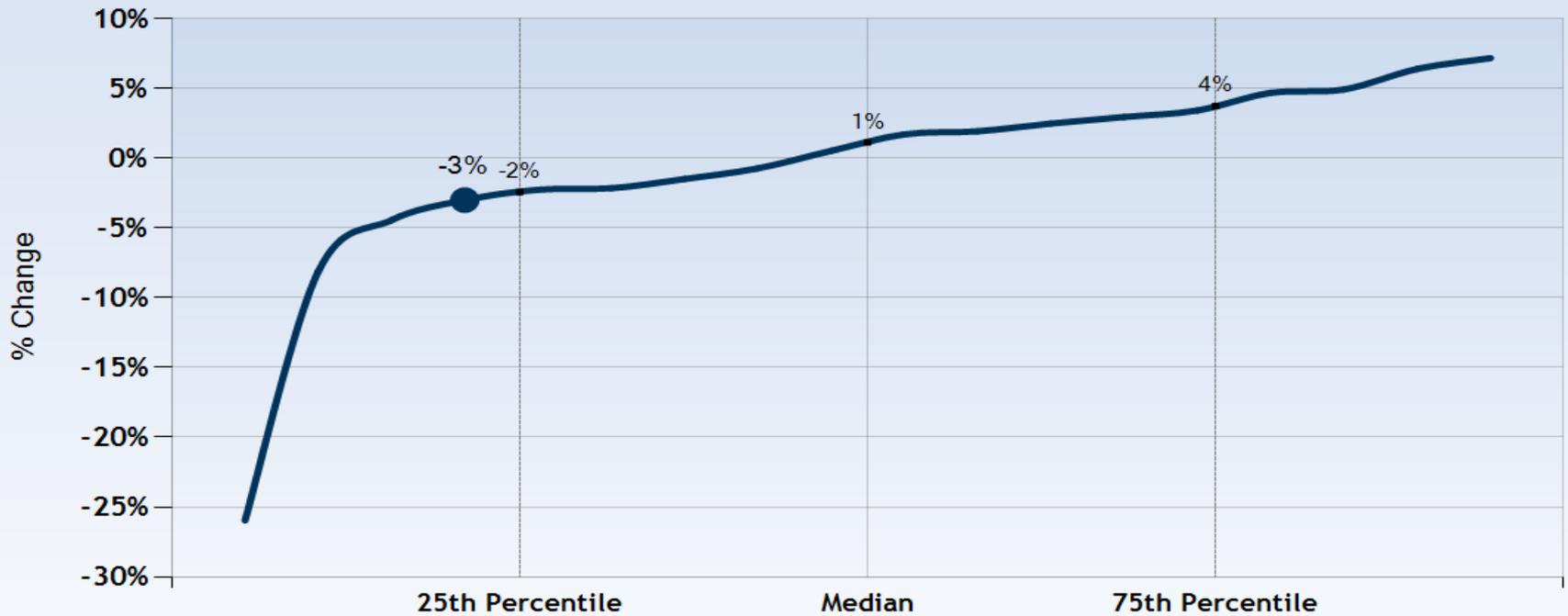
### Year over Year Change: Net Loss/LAE Ratio



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### Year over Year Change: Underwriting Expense Ratio

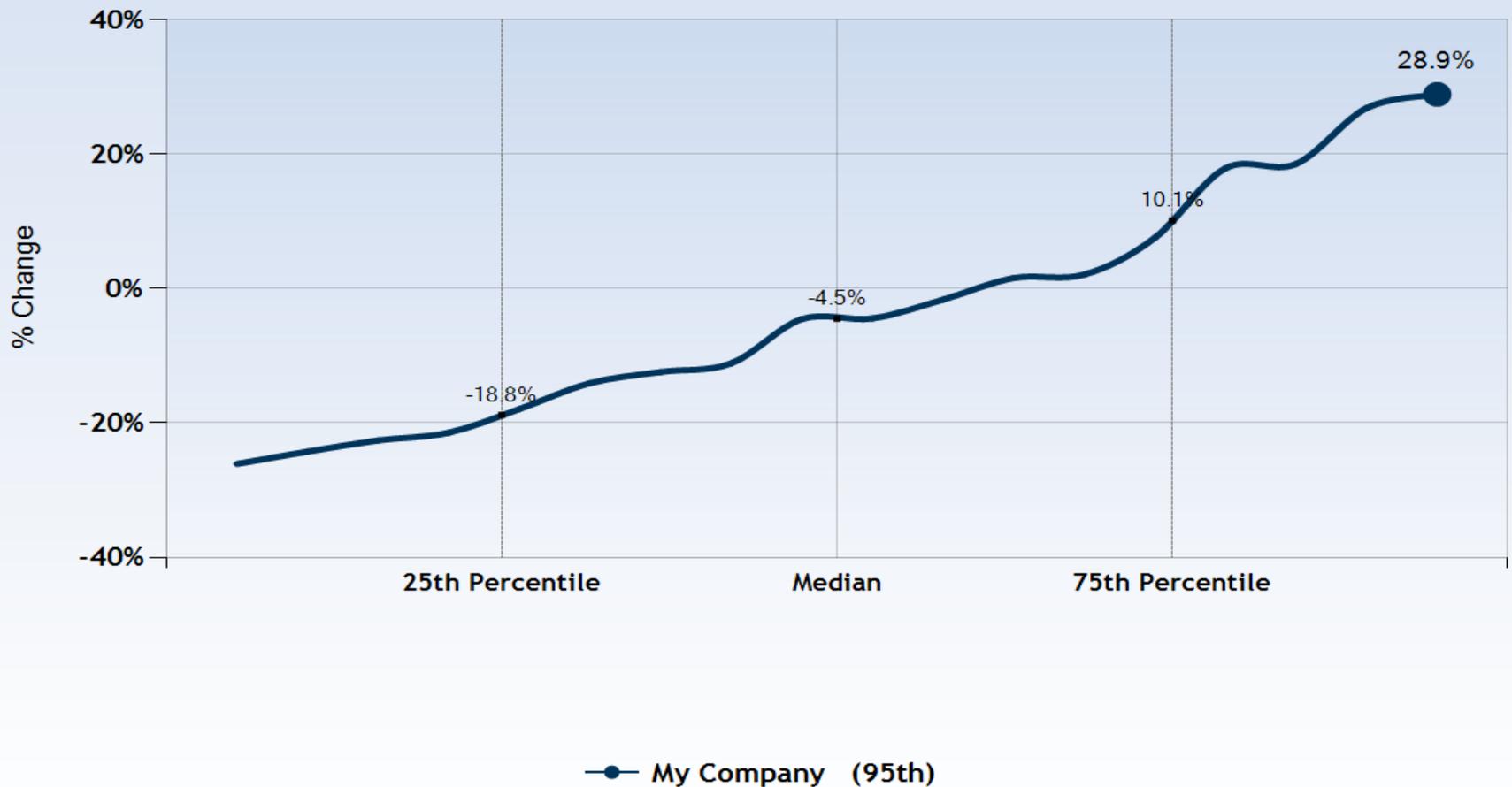


● My Company (21st)

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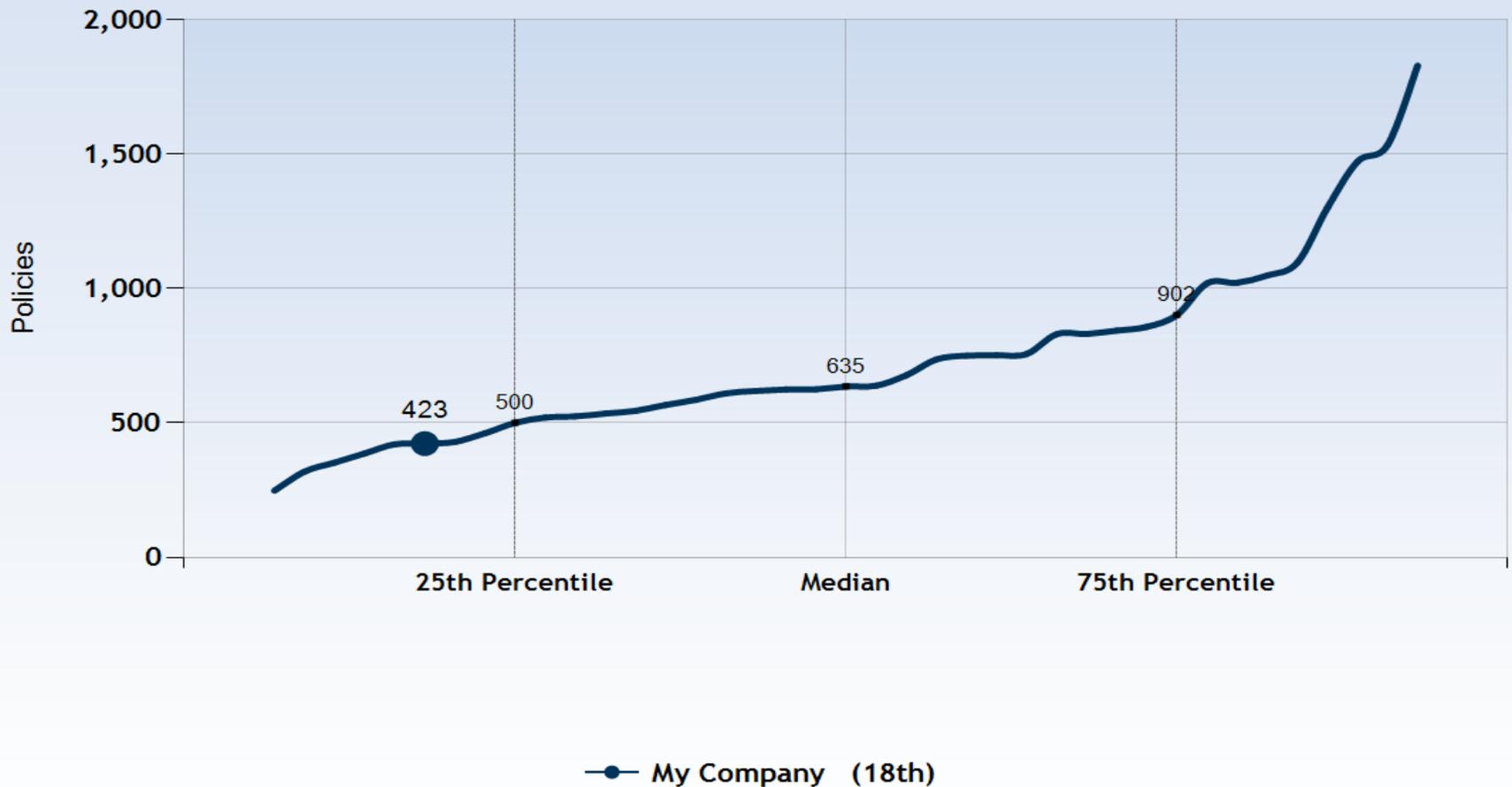
### Year over Year Change: Combined Ratio



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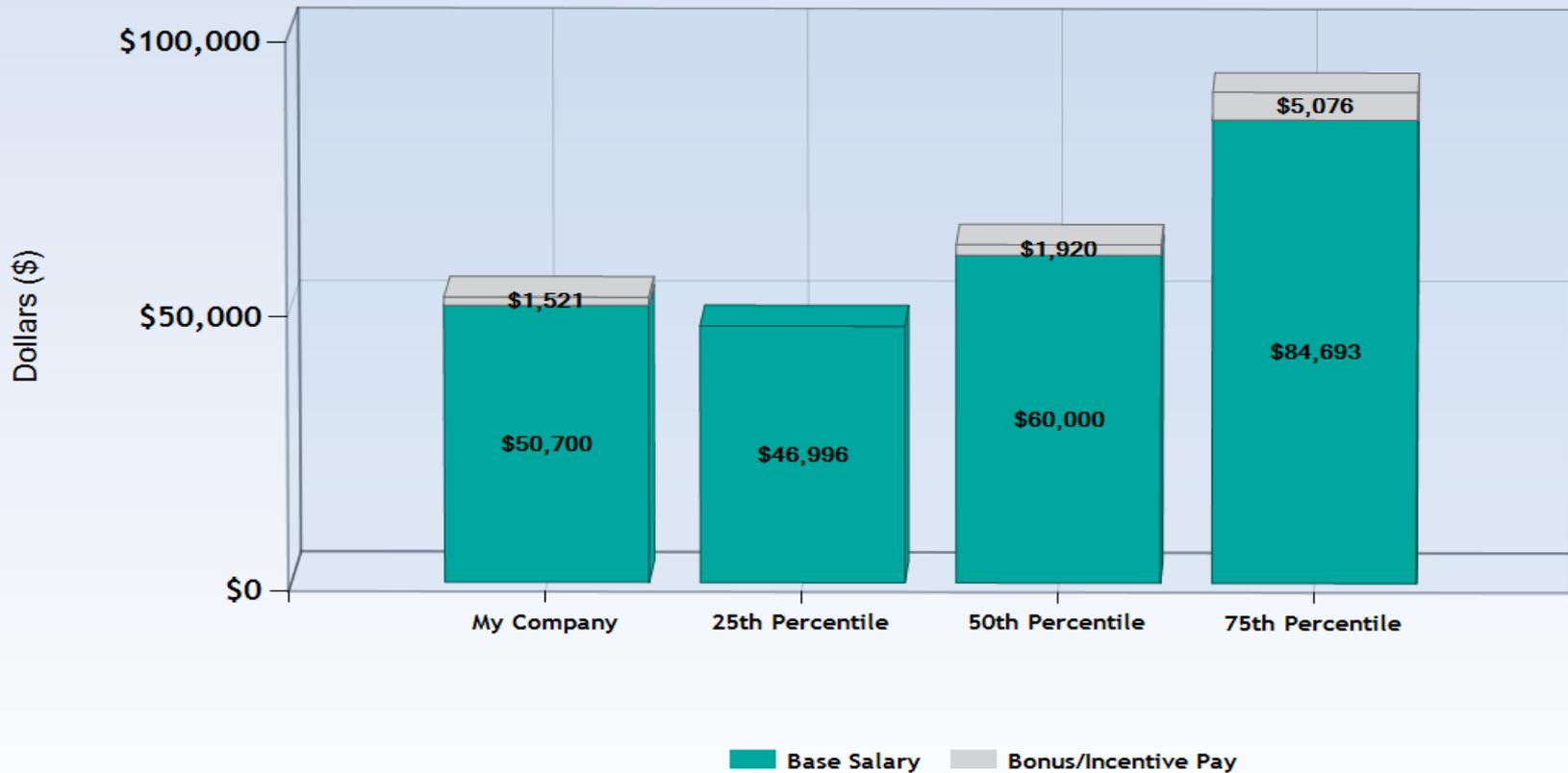
### Policies in Force per FTE Employee



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### Assistant Company Manager - Total Annual Compensation



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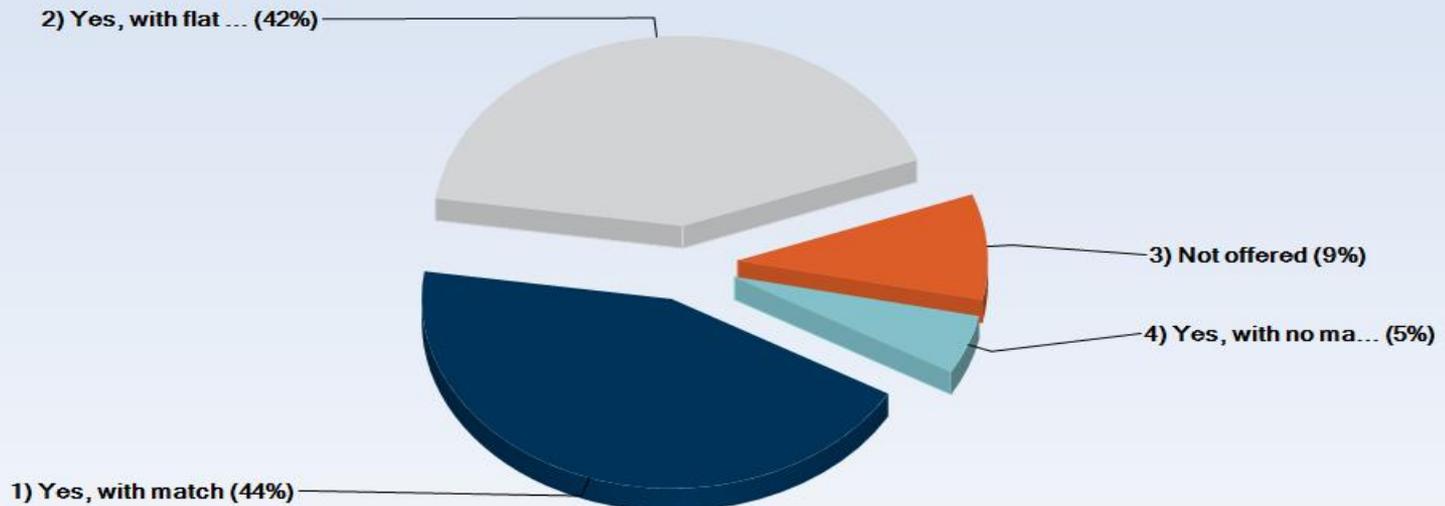
### Assistant Company Manager Total Annual Compensation per Policy in Force



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### 401K Plan Provided



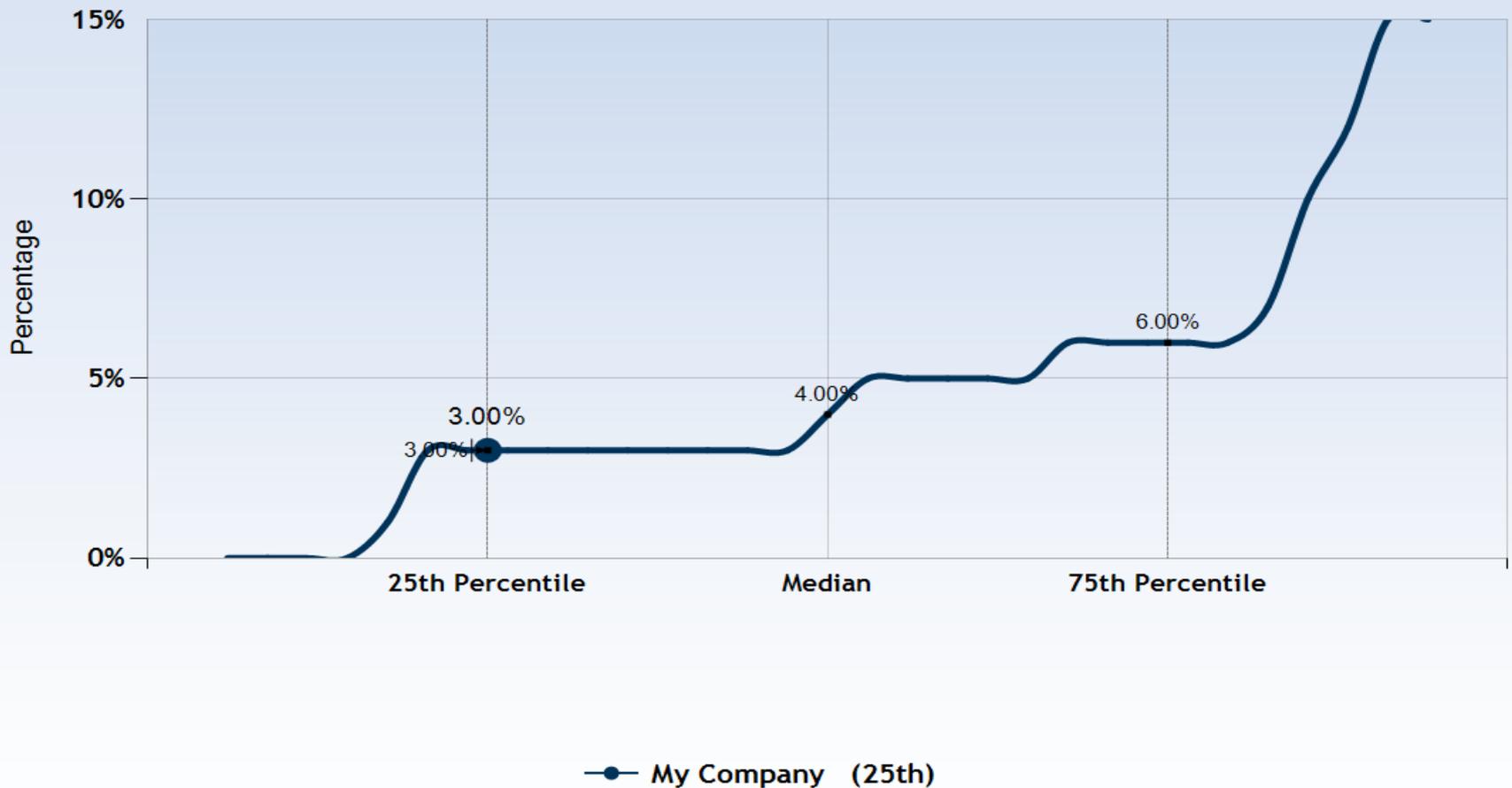
Legend

- 1) Yes, with match (44%)
- 2) Yes, with flat rate contribution (42%)
- 3) Not offered (9%)
- 4) Yes, with no match or contribution (5%)

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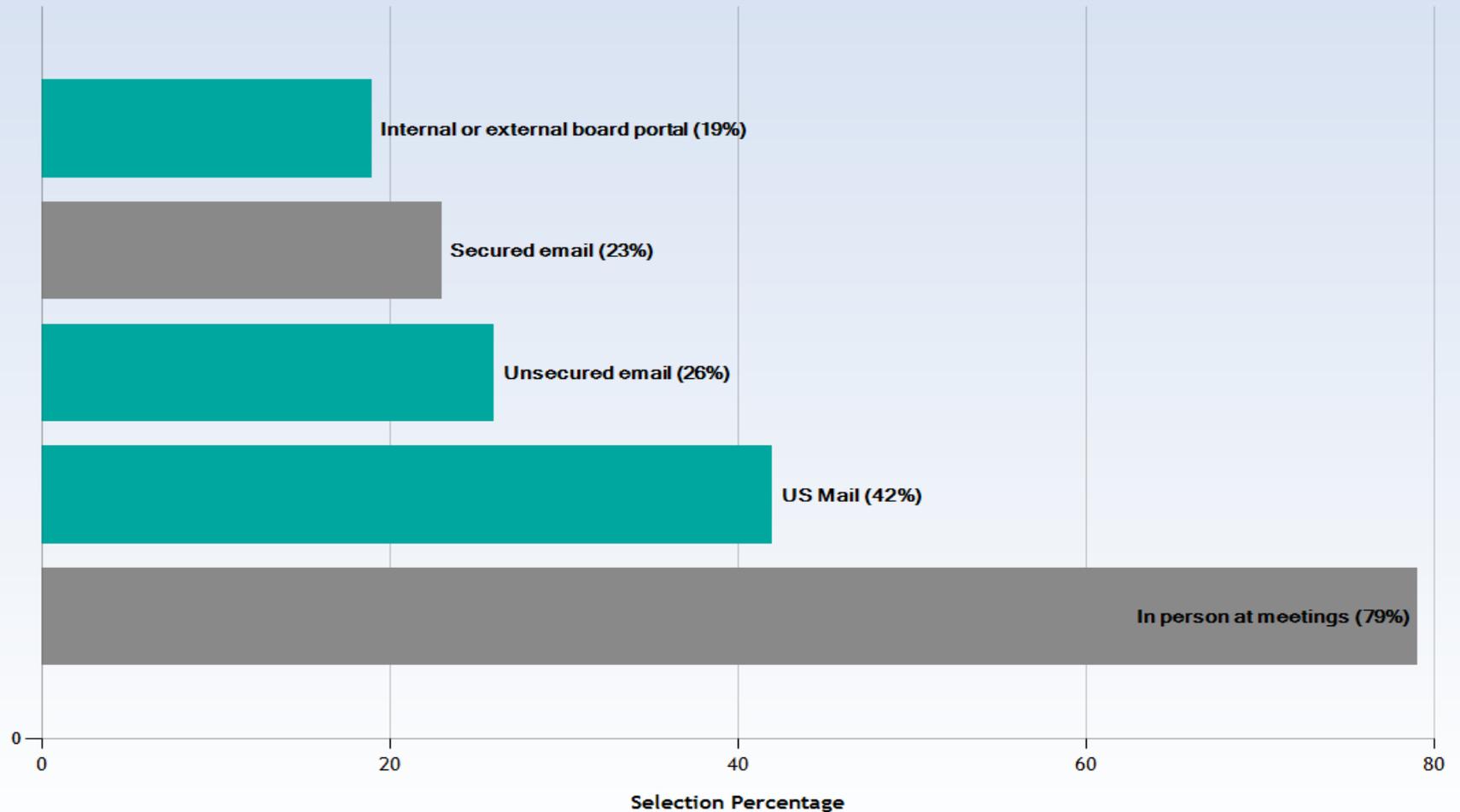
### Maximum 401K Employer Contribution



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### Distribution Method of Board Materials



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### Average Annual Director Compensation



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### Approach to Director Education

